March 2018
Volume 7, Issue 3

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## INDICES

(Close as of 3/16/18)
DJIA 24946.51 S\&P $500 \quad 2752.01$ NASDAQ 7481.99 10-YR TREAS 2.848\% GOLD \$1,311.30


Our Proprietary Award-Winning* Stock-Picking Model, The Cassandra Stock Selection Model, Was Established In 1994.

## 

We are starting a new section of the Intrinsic Value Wealth Report by initiating coverage of selected special situation stocks. Special situation stocks have different meanings, depending on who one talks to. This article describes what we consider to be special situation stocks.

We define a special situation, whether it is a stock or any other kind of investment, as a business or investment that falls outside the scope of finding and investing in

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Report Date: March 19, 2018
Recent economic reports and data suggest that the U.S. economy is finally on a solid footing. Former Fed Chair Janet Yellen said recently that she expects moderate economic growth going forward, and we agree with that assessment. The sentiment was echoed by new Fed Chair Jerome Powell. The Fed recently predicted a 2.5\% growth rate in 2018. The U.S. economy, as measured by Gross Domestic Product (GDP), grew at an annual
excellent businesses and investments and paying a reasonable price for those businesses and investments. These excellent businesses are what the Cassandra Model looks for, in the case of stocks.

Special situations can take many forms. For example, a special situation could be a very undervalued real estate investment. As another example, a special situation could involve a strong company that acquires a weaker target
rate of $2.5 \%$ in the fourth quarter due to rising stock prices; increasing business and consumer confidence and spending; and a higher level of exports. So far, the economy is in its ninth year of what has been a very slow growth cycle, growing at only a 2.2\% per year average growth rate. The economy grew at a $2.5 \%$ growth rate in 2017, the most in three years. There is much hope that the economy is finally picking up steam in a sustained manner.
company with the expectation of creating value in the weaker company by improving its operations. Another example might be a company that is a spin-off of a larger company that has a strong management team and a product with significant profit potential. And yet another example might be the initial public offering ("IPO") of a promising, high growth company. These are but four of many possible examples of special situations.

## (continued on page 7)

Business investment has been picking up, with an 11.4\% annual rate increase in spending on equipment in the fourth quarter. Industrial production rose 3.6\% in December from the year earlier period, the largest annual gain since 2010. Capacity use increased $0.7 \%$ to $77.9 \%$ in December. Corporate earnings grew 12.3\% compared with the previous year. Consumers increased their spending at a $14.2 \%$ rate on durable goods in the fourth quarter;
(continued on page 8)


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The Cassandra Stock Selection Model and Special Situation Stock Focus Lists spreadsheets and notes can be found at the end of this printed newsletter and in the Supplemental Materials section of the online newsletter.

Above, Dr. Wendee attended The National Due Diligence Alliance (TNDDA) investment banking conference, which was held March 9-11, 2018 in Houston, ${ }^{1} \mathrm{X}$. This is a conference
held several times throughout the year for investment bankers and registered investment advisers to learn about new opportunities in the Alternative Investment asset classes

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The Cassandra Stock Selection Model spreadsheet and notes can be found at the end of this printed newsletter and in the Supplemental Materials section of the online newsletter.

A good way to think about this spreadsheet is that it is a list of pre-screened and ranked stocks that are in raw data form and can be "mined" by the user of the research.

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Our estimates of the market valuations for two stock market indices, the Dow Jones Industrial Average (DJIA) and the Standard \& Poor's 500 (S\&P 500), can be found at the end of this printed newsletter and in the

## Supplemental Materials

section of the online
newsletter.


Sturm, Ruger \& Co. (RGR) is a manufacturer of firearms. It has four categories of products: rifles, shotguns, pistols, and revolvers. It sells its products under the "Ruger" name and is one of the best known names in the firearms industry.

Our estimate of the fair value (intrinsic value) of this stock is $\$ 70$ per share. Given the current price of $\$ 49.55$ (as of 2/9/18), the stock is currently undervalued about $41 \%$ by our estimate. The company's fundamentals look attractive. The P/E ratio of 14.5 is trading below its 5-year average P/E ratio of 17.1 and is below the 5-year industry average of 19.6 and the current industry P/E ratio of 22.9. Its 5-year growth in earnings (EPS diluted continuing) has been a strong 17.1\%; and its 5year sales growth has been 15.1\%. Ruger's current margins are healthy at $11.1 \%$ for its net profit margin and 16.6\% for its operating profit margin. Its current ROE is $26.6 \%$. The company also has a favorable enterprise multiple of 6.6.

Sturm, Ruger's performance is strongly tied to the legislative environment for gun control. It is not uncommon for its results to improve as talk of gun
control increases, as gun owners often will stock up on guns fearing a restriction in their ability to purchase guns under tighter regulation. Ruger has a strong new product pipeline, which puts it ahead of much of its competition. The company has no debt and a strong cash position, helping it to weather potential legislative storms.

The recreation industry is a cyclical industry largely dependent on the general economic climate. As discussed in our Economic and Investment Review section of the Intrinsic Value Wealth Report, the economy has been and remains strong. This bodes well for the recreation industry. Companies in the recreation industry with conservative balance sheets, which includes strong cash positions and low levels of debt, provide a measure of safety for the company and their investors. Companies that pay dividends further serve to cushion against declines in the price of the stock.

Sturm, Ruger is a strong and dominant player in the firearms industry. A strong economy bodes well for the recreation and firearms industries in general, and Sturm, Ruger in particular. With Ruger's leading position in the industry, strong financial position,
and well-known brand recognition, we like this company for the long-hal The 3.15\% dividend yielc is attractive as well. It should be noted that the shares of Ruger may experience significant volatility as the legislative winds shift around. We have assigned this company a Multi-Factor Score (MFS) of 41.3\%.
 Although this MFS is at the upper range of our cutoff score for a buy recommendation, we believe these shares offer significant upside potential in the long run.
"The 3.15\% dividend yield is attractive...We have assigned this company a Multi-Factor Score (MFS) of 41.3\%."


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Nordstrom, Inc. (JWN) is a leading fashion retailer. The company operates 366 stores in 40 states. Major brands are the Nordstrom full-line department stores and the Nordstrom Rack. Nordstrom also has an online presence in each of its branded stores.

What makes this a special situation in our view is the significant Nordstrom family ownership (around $30 \%$ ) in the company, along with their holding of top operating positions in the company. The Nordstrom family had undertaken an effort to take the company private. Discussions were stopped in March when an acceptable price could not be agreed upon. We believe the family could undertake an effort to take the company private at some time in the future, though there has been no announcement of such a plan. The company has a very favorable enterprise multiple of 5.3. Low enterprise multiples often make companies targets for acquisition or privatization.

Our estimate of the fair value (intrinsic value) of this stock is $\$ 65$ per share. Given the current price of $\$ 47.89$ (as of 2/9/18), the stock is currently undervalued about 36\% by our estimate. This is our estimate of the intrinsic value of this stock and does not take into account the price that might be paid under a possible
acquisition or privatization of the company, a scenario we consider a possibility in listing this stock as a Special Situation. The company's fundamentals look attractive. The P/E ratio of 16.8 is trading below its 5year average P/E ratio of 17.9 and is below the 5year industry average of 19.3 and the current industry P/E ratio of 20.4. Its 5-year sales growth has been $6.3 \%$, ahead of the industry's 5-year growth rate of $4.6 \%$. Nordstrom's current margins are 3.2\% for its net profit margin versus 3.1\% for the industry; and 6.6\% for its operating profit margin, versus $5.3 \%$ for the industry. Its current ROE is $61.3 \%$, with a 5 -year average ROE of $34.9 \%$.

We expect FY19 EPS to be in the $\$ 3.30$ to $\$ 3.55$ range on revenues of around $\$ 15$ billion. We are forecasting long term (5 year) growth in EPS of 4\% to $6 \%$. We are also expecting modest growth in comparable sales growth for FY19. The company has been growing the Nordstrom Rack store base; and has been expanding to Canada. The company has also been investing in E-commerce. Nordstrom remains committed to providing value to its shareholders in terms of stock repurchases and shareholder dividends.

The retail store industry is a cyclical industry largely, dependent on the general
economic climate. However, it is also undergoing major structural trends, which have not been favorable the industry. Specifically, retail stores have seen their businesses eroding as a result of the rise of $E$ commerce. Millennials, who are leading the trenc in E-Commerce, will soos outnumber baby boomer As discussed in our Economic and Investmer..
 Review section of the Intrinsic Value Wealth Report, the economy has been and remains strong. This part bodes well for the retail store industry, while the structural issues pose an increasingly significant challenge. Companies in the retail store industry with conservative balance sheets, which includes strong cash positions and low levels of debt, provide a measure of safety for the company and their investors. Companies that pay dividends further serve to cushion against declines in the price of the stock.

Nordstrom is a strong and dominant player in the retail store industry. In our opinion, it is one of the best operators in the industry. The company, we believe, has excellent management; an appealing culture (wellknown for its exceptional service model); great systems in place; and strong pricing power.
(continued on back page)

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Convertible securities include financial instruments such as convertible bonds, convertible preferred stocks, and warrants. Convertible securities can be converted into common stock at the holder's option. Because of the convertibility feature, these "hybrid" securities reflect movements in both stock prices and interest
rates. To learn more about convertible securities, there are many excellent articles and books on the subject. One reference that we have found particularly helpful is: Knecht, L. and McCowin, M. (1989). Valuing Convertible Securities. In Fabozzi, F. (Ed),
Advances \& Innovations in the Bond and Mortgage Markets (pp. 97-116).

## *

The Wealth Creation Pyramid is designed to show some of the major categories for building wealth. It is the result of many years of study of the wealth building process; experience working with clients who have built considerable wealth; and my own personal

Chicago: Probus.
Periodically, we choose a convertible security to highlight in this newsletter. The stocks underlying the convertibles we review are ranked by the Cassandra Model in the same manner as other stocks in our Cassandra Stock Selection Model
Candidate List. You can find our highlighted convertible securities at the end of this printed newsletter and in the Supplemental Materials section of the online newsletter.
at the end of this printed newsletter and in the Supplemental Materials section of the online newsletter.
"I can't define good
management...but I know it when I see it." - Paraphrased and
embellished upon from Supreme Court Justice Potter Steward and Dr. Paul Wendee

##   

In the October 2017 issue of the Intrinsic Value Wealth Report, we introduced The Six Essential Concepts of Investing. The six essential concepts that we seek to understand and use in our search for extraordinary investment opportunities are as follows: (1) A Large Market Opportunity; (2) An Unfair Competitive Advantage; (3) A Business Model That Can Make The Extraordinary Investment Opportunity

Work; (4) The Right
People (Management); (5)
The Right Price
(Valuation); and (6) The Recognition That Luck Plays a Significant Role. Each of the six essential concepts will be discussed in this column in this and future editions of the newsletter. In this issue, we discuss the concept of having the right people (management).

United States Supreme
Court Justice Potter
Stewart in 1964 stated: "I
shall not today attempt further to define the kinds of material I understand to be... ["hard-core pornography"], and perhaps I could never succeed in intelligibly doing so. But I know it when I see it..." Knowing good management when I see it is somewhat how I view the assessment of the "right people" and the "right management" in enterprise leadership. I know it when I see it! There have been volumes written on leadership and (continued on next page)

Potential Benefits of Alternative Investments

- May reduce the overall volatility of your investment portfolio
- May provide greater investment returns
- May provide greater diversification
- May provide greater investment flexibility

Please see Book \#4 - The Intrinsic Value Wealth Creation Pyramid for a listing of some Alternative Investment sponsors. Also included in this listing are some other considerations that one should make before investing in these types of investments.

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The next meeting of the San Diego Chapter of Private Capital
Networks/ArchAngels is scheduled for April 18, 2018 from 2 pm to 5 pm at the offices of Mintz Levin in San Diego. Private Capital Networks/ArchAngels is a group of angel investors that review earlier stage companies in which to make a possible investment. Dr. Wendee is the co-founder of the San Diego chapter.

Dr. Wendee has co-
authored a book chapter entitled, "An Epilogue to Succession Planning: Understanding the Value of Your Enterprise," for a book on Succession Planning. The book was published in February 2018.

A paper that Dr. Wendee co-authored entitled, Teaching the Creation of Enterprise Value to Promote Global
Economic Growth, will be presented at the IMDA
World Business
Conference in Hong Kong

(Continued from previous page) management. Bass's passage on transformational leadership that follows is but one example. But there are many ways to view good management and good leadership. This article will highlight a few of the myriad ways of doing so.

In 1999, Bernard Bass wrote: "The interests of the organization and its members need to be aligned. Such is a task for the transformational leader. In contrast to the transactional leader who practices contingent reinforcement of followers, the transformational leader inspires, intellectually
stimulates, and is individually considerate of them" (Bass, 1999. Two Decades of Research and Development in Transformational Leadership. European Journal of Work and Organizational Psychology, 1999, 8(1), 9-32).

Investment research firm Morningstar considers management to be an important contributor to building strong economic moats. Economic moats can help stock analysts and others find great businesses which "can fend off competition and earn high returns on capital for many years to come."
Morningstar's stewardship methodology "focuses... on (continued on page 9)
in June 2018.
Dr. Wendee was recently named a Research Fellow at the Center for Global Business and Information Technology Research at the University of Phoenix. Dr. Wendee is also the founder and Senior Research Fellow at the Value Driver Institute.

## *T00*

The Intrinsic Value Wealth Report is published in two parts: (1) the main newsletter; and (2) a supplemental materials section. The Intrinsic Value Wealth Report is packed with useful investment information for investors. Because there is so much content in the newsletter, we publish it in two parts comprised of several PDF files to make it easier to access the material.

Be sure to review all of the supplemental material, as a great deal of the useful information in this newsletter is found at the end of this printed newsletter and in the Supplemental Materials section of the online newsletter.

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(continued from page 1)
As with other investments, we calculate our estimate of the special situation's intrinsic value where possible.

Some stock analysts consider special situations to involve corporate eventdriven actions such as mergers, spinoffs, liquidations, acquisitions, situations involving activist investors, and turnarounds. In almost all cases, stock analysts believe the target company or investment must be undervalued to be a good special situation opportunity. In the case of undervaluation, the more undervalued the better, as this provides a margin of safety. Many of the hedge fund managers and activist investors specialize in these types of investments. As stock pickers looking for good special situation stocks, it is often to our advantage to ride on the coattails of these hedge fund managers and activist investors.

We find special situation stocks in a couple of major ways. The first way is just staying abreast of what is happening in the world. We see developing special situation opportunities on a regular basis just by reading the Wall Street Journal, for example. The
other major way that we find special situation opportunities is by using the Enterprise Multiple, a ratio that determines the value of a company in a manner similar to ratios such as the P/E ratio. But the enterprise multiple also takes debt into account, which is the reason that hedge fund managers and activist investors that are interested in taking a large position in or acquiring a company look at the enterprise multiple of target companies. At the Intrinsic Value Wealth Report, we screen our database of stocks consisting of over 6500 companies to look for potential special situation stocks. The enterprise multiple will be discussed in a future article in the Intrinsic Value Wealth Report.

Special situation investing can be very profitable. But there is also generally greater risk in investing in special situations. As a result, we place special situation investing higher on the Intrinsic Value Wealth Creation Pyramid (please see the Intrinsic Value Wealth Creation Pyramid in this report).

## (continued from page 1)

and consumer spending grew at a 3.8\% rate overall in the fourth quarter. The latest jobs report showed that hiring remained steady, which has driven the unemployment rate down to $4.1 \%$ for three months in a row to a 17year low. However, wage growth has remained stubbornly low. Reflecting an improving global economic environment, Eurozone growth, while slowing somewhat, still registered a respectable 2.4\% growth in GDP in the third quarter. There has been stronger consumer, business, and investor optimism, which have all increased since the election. A recent Wall Street Journal/NBC News poll found that $69 \%$ of Americans are satisfied with the economy, the highest level since 2001. The Conference Board reported that consumer confidence rose in February to 130.8 from 124.3 in January, its highest level since 2000. Businesses in particular have been encouraged by the Trump Administration's pursuing a rollback in regulations; an expected overhaul of the tax code; and other pro-business and pro-growth policy changes. The tax overhaul has now become a reality. The Trump Administration has enacted tax cuts of an
estimated $\$ 1.5$ trillion over ten years and spending increases of $\$ 300$ billion over two years. These measures could increase business and consumer spending; but also could increase inflation more rapidly than many economists had previously thought.

We are now more encouraged by the recent economic news, and believe that the strong second, third, and fourth quarter results represent a trend, and not just a shortterm aberration. It should be noted, though, that in its nine years of expansion, the U.S. economy has had many false starts. In a recent poll of economists conducted by the Federal Reserve Bank of Philadelphia, the forecasters expect growth of $2.8 \%$ in 2018, $2.5 \%$ in 2019, 2.0\% in 2020, and $1.7 \%$ in 2021. All of these targets are in line with the $2.5 \%$ growth rate in 2017. Inflation picked up somewhat this past summer and finally posted a $2.1 \%$ gain in the twelve months to January, which slightly exceeded the Fed's 2\% target. The Fed kept interest rates steady at its January policy meeting, after having raised interest rates at its December meeting for the third time in 2017, and the fifth time in the last two years. The fed funds rate was raised one-quarter of
a point to a range of $1.25 \%$ and $1.5 \%$ at the December meeting. The Fed also signaled that it would likely stay on a similar course of gradual interest rate increases in 2018, reflecting its optimism for the economy. In outlining its expectations, the Fed suggested it might have three quarter-point increases in 2018; and two quarter-point increases in each of 2019 and 2020. The latest Fed hike seems to be an effort to simply keep the economy from overheating as it continues to expand. Jerome Powell, who has now become Fed Chairman, succeeding Janet Yellen, is likely to stick to the same monetary policy course as Yellen. Meanwhile, mortgage rates rose to a $4.46 \%$ average for 30-year loans, their highest level since 2014.

On a longer term basis, there are several trends which have been a drag on the economy; and which don't appear to be improving anytime soon. The first is U.S. worker productivity, which has been sluggish for more than a decade. In 2017, U.S. worker productivity grew below its long-run average for the seventh year in a row. Slow productivity growth can prevent wages from rising and can slow economic growth.
(continued page 10)
(continued from page 5)
management's track record on activities like investment strategy, investment timing and valuation, the use of financial leverage, dividend and sharebuyback policies, execution, compensation, related-party transactions, and accounting practices" (Brilliant, H. \& Collins, E., 2014. Why Moats Matter: The Morningstar Approach to Stock Investing (p. 62). Wiley. Kindle Edition).

Bain \& Company, a wellknown management consulting firm, publishes a list of the most widely used management tools as determined by a survey that Bain conducts among its many clients worldwide. Many of the management tools relate to management itself. But all of the tools are designed to make management more efficient and effective; and in general to just enable management to work better as a management team.

In discovering the Theory of Investment Value, it was found that management is a key driver in creating value in business enterprises (Wendee, P., 2011. A theory of value drivers: A grounded theory study. Doctoral Dissertation. Retrieved from ProQuest

Dissertations Publishing, 2011. 3535532). Management is, in fact, the driving force that harnesses, motivates, energizes, and gives direction to all of the other value drivers to be able to create enterprise value. Without it, the other value drivers can never come into play.

Characteristics that make a good leader or manager have been recognized for thousands of years in all societies. For example, Sun Tzu, in the Art of War, said that "The General must be possessed of wisdom, honesty, benevolence, courage and discipline" (Trapp, J., Translator, 2012. The Art of War. New York: Chartwell Books).

According to Thompson,
Peteraf, Gamble, \& Strickland (2016), "...the most important consideration [in building a capable management team] is to fill key managerial slots with smart people who are clear thinkers, good at figuring out what needs to be done, skilled in managing people, and accomplished in delivering good results" (Thompson, A., Peteraf, M., Gamble, J. \& Strickland, A., 2016. Crafting and Executing Strategy: The Quest for Competitive Advantage. New York: McGraw Hill).

Finally, here is some sage advice on the subject of managerial reputation from Warren Buffett, who is known for seeking out good managers and giving them wide latitude in running their businesses. "It takes 20 years to build a reputation and five minutes to ruin it. If you think about that, you'll do things differently." He has also stated: "Lose money for the firm and I will be understanding. Lose a shred of reputation for the firm, and I will be ruthless." This is sound advice for the managers of all enterprises.


(continued from page 8)
The second disturbing trend is the labor force participation rate, which is currently around 63\%, having declined from above $67 \%$ in early 2000. A low labor force participation rate holds the economy back from achieving its full potential. Going forward, other trends pose long term concerns as well. The first is a sharp increase in lending to the most highly leverage companies, not just in the U.S., but worldwide. Such lending has risen by more than half this past year. The risk of such excessive lending can be seen in the recent Toys "R" Us, Inc. bankruptcy filing. Toys " $R$ " Us, Inc. had been significantly leveraged. The second major trend posing a possible risk to the economy is the unwinding of the Fed's $\$ 4.2$ trillion bond portfolio, which was bought to stabilize the economy after the 2008 financial crisis; although the unwinding seems to be going well so far. Third, the U.S. savings rate fell to a 10 -year low of $3.1 \%$ in the third quarter and further fell to $2.4 \%$ in December, down from 6.3\% two years ago. This could be due to a wealth effect resulting from low unemployment and rising housing and stock prices. Low savings rates can persist for long periods of time; but have been
associated in the past with financial bubbles that collapsed. And it is important to note that due to in large part to the low wage growth, consumer incomes have not risen sufficiently to sustain solid economic growth. A fourth unsettling trend is the level of national debt, which may only get larger with the tax overhaul and likely increases in government expenditures on defense and social programs. The national debt of the U.S. was $108.1 \%$ of GDP, according to estimates by the International Monetary Fund. This puts the U.S. in fifth place among large countries for its debt burden. The four nations with larger debt burdens are Japan, Greece, Italy, and Portugal. A fifth and new threat to the economy is the Trump
Administration's pursuit of trade sanctions and tariffs on U.S. trading partners. While benefiting some domestic firms, at least in the short-run, tariffs and sanctions create a potential danger of retaliatory action by U.S. trading partners, which hurts U.S. exporters; raises prices on manufacturing inputs for domestic producers; and poses a threat of derailing a global economic expansion which has been benefiting all countries, including the U.S.
However, in a reinforcement of Trump's trade concerns, there was
a $12 \%$ increase in the U.S. trade deficit in 2017. This was the widest deficit since 2008. Overall, most economists are in agreement that global trade is good for all trading partners; and economic theory from nearly all economic disciplines affirms this notion.

As shown in our section on Stock Market Valuation, the markets remain, in our opinion, very overvalued (but they have been this way for a very long time!). The economy's recent improvements show improving long-term prospects. The stock market is placing too much of a premium on the economy's improvements, in our opinion, though. It is wise to remember that markets don't rise uninterrupted forever. Accordingly, in this overvalued market we would recommend caution in making new investments. We believe it is important to maintain a long-term view toward investing. This means that you should continue building your investment portfolios; but keep in mind that because of the market's overvaluation, the market overall is not in a bargain state. As always, use the Cassandra Model to select individual securities that do offer growth and value opportunities in this market.




(continued from page 10)
Please see Book \#6 Simple and Effective Economic Forecasting, for a link to charts and data on the economy.

## DISCLAIMERS AND NOTICES:

* The Cassandra Stock Selection Model ${ }^{\text {тм }}$ picked the winning stock in the Wall Street Journal's 1999 Experts vs. Darts Stock-Picking Contest (January 12 - June 30, 1999).

IMPORTANT: Please carefully read our Disclaimers and other Notices regarding investments. You can find them at Disclaimers and in the other sections of the Intrinsic Value Wealth Report. By accessing and using the various sections of the Intrinsic Value Wealth Report, you are acknowledging that you have read, understand, and agree to the these Disclaimers, Notices, and the general risks inherent in investing and that you will seek outside, professional investment advice if you do not completely understand the risks and mechanics of investing, or if you believe that you need additional help with your financial planning needs. The material provided on this newsletter is intended only to provide you some additional tools and resources as you make your own investment decisions. It is up to you to make your own investment decisions and to seek professional advice when needed.
The author and the publisher make no representations as to the contents hereof and disclaim any express or implied warranties of fitness for any purpose, usage, or application. The author and the publisher cannot be held liable for any direct, indirect, accidental, consequential, or other damages of any kind. The Cassandra Stock Selection Model ${ }^{T M}$ is a term used to describe an investment strategy designed by Dr. Paul Wendee and Paul M. Wendee \& Associates, LLC. The use of the strategy does not guarantee performance or investment success. Please see the other important disclaimers in the Casandra Stock Selection Model Notes 1-3-14, and on the Intrinsic Value Wealth Report websites: IVWealthReport.com. Please note that the data provided in the accompanying spreadsheets are only estimates based on our proprietary calculations and based on the data that is available to us. In some cases, the data provided to us is incomplete or erroneous. You should consider the stocks on this list to be in raw data form. They have not been independently analyzed by Dr. Wendee, Paul M. Wendee \& Associates, LLC, or by any of its associates. You must only use this list as a starting point in your own research. You should also read the notices and disclaimers on the Intrinsic Value Wealth Report website, IVWealthReport.com. This newsletter may link to materials that are provided under various Creative Commons license agreements. You can read more about Creative Commons license agreements by going to the following links: Wikipedia Creative Commons License, Wikipedia Creative Commons License ShareAlike, Wikipedia Creative Commons, and The Creative Commonswebsite.

# CASSANDRA STOCK SELECTION MODEL FOCUS LIST 

| Company | Ticker | Industry | Initial Recommend Price | Initial <br> Recommend Date | $\begin{gathered} \text { Current } \\ \text { Price } \\ \text { 2/9/2018 } \end{gathered}$ | Percent Change * | Current Multi-Factor Score | Market Cap | Dividend Yield | Yahoo <br> Finance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Apple Inc. | AAPL | 1003-Communications Equipment | 96.64 | 2/16/2016 | 156.41 | 61.85\% | 49.50\% | 787233.1 | 1.57\% | AAPL |
| Apollo Global Management LLC | APO | 0718 - Investment Services | 23.35 | 3/20/2017 | 32.33 | 38.46\% | 36.30\% | 6199.1 | 2.60\% | APO |
| Berkshire Hathaway Inc. | BRK-B | Holding Company | 162.76 | 4/19/2017 | 196.02 | 20.43\% | 59.30\% | 472924 | N/A | BRK-B |
| Davita Inc. | DVA | 0806 - Healthcare Facilities | 63.95 | 5/17/2017 | 72.97 | 14.10\% | 56.20\% | 13181.1 | N/A | DVA |
| Gilead Sciences, Inc. | GILD | 0803 - Biotechnology \& Drugs | 64.12 | 6/16/2017 | 79.32 | 23.71\% | 45.00\% | 102149.5 | 2.50\% | GILD |
| Verizon | VZ | 0915 - Communications Services | 48.91 | 8/4/2017 | 49.88 | 1.98\% | 36.90\% | 200055.8 | 4.61\% | VZ |
| Alaska Air Group | ALK | 1106 - Airline | 74.75 | 9/22/2017 | 64.72 | -13.42\% | 31.30\% | 7879.8 | 1.78\% | ALK |
| Penske Automotive Group Inc. | PAG | 0963 - Retail (Specialty Non-Apparel) | 46.32 | 10/6/2017 | 48.44 | 4.58\% | 37.00\% | 4138.3 | 2.44\% | PAG |
| Viacom, Inc. | VIAB | 0921 - Motion Pictures | 26.15 | 11/17/2017 | 32.87 | 25.70\% | 37.80\% | 13468.8 | 2.43\% | VIAB |
| CVS Health Corp. | CVS | 0954 - Retail (Drugs) | 73.09 | 12/8/2017 | 69.39 | -5.06\% | 43.00\% | 71466.6 | 2.67\% | CVS |
| Goldman Sachs Group Inc | GS | 0718 - Investment Services | 257.03 | 1/12/2018 | 249.3 | -3.01\% | 56.30\% | 92923.6 | 1.08\% | GS |
| Sturm Ruger \& Company Inc | RGR | 0430-Recreational Products | 49.55 | 2/9/2018 | 49.55 | 0.00\% | 41.30\% | 874.9 | 3.15\% | RGR |

* Does not include dividends

Note: Please click this link to see the Cassandra Stock Selection Model for additional information: Cassandra Stock Selection Model

IMPORTANT DISCLAIMER: The Cassandra Stock Selection Model is a term used to describe an investment strategy designed by Dr. Paul Wendee and Paul M. Wendee \& Associates, LLC. The use of the strategy does not guarantee performance or investment success. Please see the other important disclaimers in the Casandra Stock Selection Model Notes 1-3-14 And on the Intrinsic Value Wealth Report websites: IVWealthReport.com.

Please note that the data provided in this spreadsheet are only estimates based on our proprietary calculations and based on the data that is available to us. In some cases, the data provided to us is incomplete or erroneous. You should consider the stocks on this list to be in raw data form. They have not been independently analyzed by Dr. Wendee, Paul M. Wendee \& Associates, LLC, or by any of its associates. You must only use this list as a starting point in your own research

## CASSANDRA STOCK SELECTION MODEL

## SPECIAL SITUATION STOCKS

| FOCUS LIST |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company | Ticker | Industry | Initial Recommend Price | Initial Recommend Date |  | Percent Change * | Enterprise Multiple | Current <br> Multi-Factor Score | Market Cap | Dividend Yield | Yahoo <br> Finance |
| Nordstrom, Inc. | JWN | 0945 - Retail (Apparel) | 47.89 | 2/9/2019 | 47.89 | 0.00\% | 5.3 | 52.50\% | 7867.7 | 3.09\% | JWN |

* Does not include dividends

Note: Please click this link to see the Cassandra Stock Selection Model for additional information

IMPORTANT DISCLAIMER: The Cassandra Stock Selection Model is a term used to describe an investment strategy designed by Dr. Paul Wendee and Paul M. Wendee $\&$ Associates, LLC. The use of the strategy does not guarantee performance or investment success. Please see the other important disclaimers in the Casandra Stock Selection Model Notes 1-3-14 and on the Intrinsic Value Wealth Report websites: IVWealthReport.com

Please note that the data provided in this spreadsheet are only estimates based on our proprietary calculations and based on the data that is available to us. In some cases, the data provided to us is incomplete or erroneous. You should consider the stocks on this list to be in raw data form. They have not been independently analyzed by Dr. Wendee, Paul M. Wendee \& Associates, LLC, or by any of its associates. You must only use this list as a starting point in your own research.


|  |  | DJIA P/E Ratios |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
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|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | 1/5/18 | 1/12/18 | 1/19/18 | 1/26/18 | 2/2/18 | 2/9/18 | 2/16/18 | 2/23/18 | 3/2/18 | 3/9/18 | 3/16/18 | 3/23/18 | 3/30/18 |
|  |  | 22.38 | 22.92 | 25.86 | 28.23 | 26.19 | 24.59 | 26.20 | 26.38 | 25.58 | 26.41 | 26.01 |  |  |
|  | lue High | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 | 18 |  |  |
|  | lue Low | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 |  |  |

S \& P 500 Valuation



## \$BPNYA NYSE Bullish Percent Index INDX

16-Mar-2018, 16:00 ET, daily, O: 58.779, H: 59.19, L: 58.544, C: 59.19, Chg: +0.411 (0.70\%)
Status Bear Correction on 20-Feb-2018
Scaling: User-Defined [Reversal: 3, Box Size:2.0]


## 国 Click to Print

\$BPNDX Nasdaq 100 Bullish Percent Index INDX
16-Mar-2018, 16:00 ET, daily, O: 72.00, H: 72.00, L: 71.00, C: 71.00, Chg: -1.00 (-1.39\%)
Status Bear Correction on 13-Mar-2018
Scaling: User-Defined [Reversal: 3, Box Size:2.0]


CASSANDRA STOCK SELECTION MODEL
CONVERTIBLE LIST


Note: Please click this link to see the Cassandra Stock Selection Model for additional information

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## INTRINSIC VALUE

 WEALTH CREATION PYRAMID ${ }^{\text {TM }}$

| Company | Ticker | Industry |  |  |  | DividendYield | Projected Return | Return to <br> Risk <br> Rank |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Multi-Factor | Market Cap |  |  |  |
|  |  |  | Price |  | Market Cap |  |  |  |
| Natural Health Trends Corp. | NHTC | 0803 - Biotechnology \& Drugs | 15.77 | 20.10\% | 178.4 | 2.41\% | 33.35\% | 20.59 |
| China YCT International Group | CYIG | 0803 - Biotechnology \& Drugs | 0.61 | 22.20\% | 18.2 | N/A | 11.58\% | 3.66 |
| China Modern Agricultural Info | CMCI | 0512 - Fish/Livestock | 0.278 | 22.70\% | 14.8 | N/A | NA | 312.50 |
| Argan, Inc. | AGX | 0215 - Construction Services | 39.5 | 24.10\% | 604.8 | 1.77\% | 17.50\% | 19.89 |
| American Outdoor Brands Corp | AOBC | 0430-Recreational Products | 10.35 | 25.70\% | 583.4 | N/A | 4.77\% | NA |
| Seadrill Partners LLC | SDLP | 0612 - Oil Well Services \& Equipment | 3.07 | 26.00\% | 286.5 | 16.29\% | 33.23\% | 18.46 |
| Cemtrex Inc | CETX | 0218 - Misc. Capital Goods | 2.5 | 26.30\% | 27 | 0.80\% | 26.67\% | 15.24 |
| PennyMac Financial Services In | PFSI | 0703 - Consumer Financial Services | 21.95 | 26.60\% | 496.1 | N/A | 33.31\% | 55.52 |
| Amira Nature Foods Ltd | ANFI | 0515 - Food Processing | 4 | 26.70\% | 165.2 | N/A | 20.30\% | NA |
| Francesca's Holdings Corp | FRAN | 0945 - Retail (Apparel) | 5.49 | 26.90\% | 197.2 | N/A | 17.98\% | 449.42 |
| Entravision Communication | EVC | 0906 - Broadcasting \& Cable TV | 6.5 | 27.80\% | 576 | 2.22\% | 45.46\% | 31.79 |
| Hennessy Advisors Inc | HNNA | 0718 - Investment Services | 16.84 | 27.90\% | 133.8 | 1.63\% | 12.09\% | 16.34 |
| China XD Plastics Co Ltd | CXDC | 0109 - Containters \& Packaging | 4.25 | 29.50\% | 213.8 | N/A | NA | NA |
| Nautilus, Inc. | NLS | 0430-Recreational Products | 12.25 | 32.40\% | 369.4 | N/A | 7.83\% | 5.33 |
| LightPath Technologies, Inc. | LPTH | 1030 - Scientific \& Technical Instruments | 2.18 | 32.90\% | 55.9 | N/A | NA | 303.03 |
| Fonar Corporation | FONR | 0812 - Medical Equipment \& Supplies | 23.1 | 33.40\% | 153.1 | N/A | 2.53\% | 1.15 |
| Xinyuan Real Estate Co., Ltd. | XIN | 0215 - Construction Services | 6.55 | 35.00\% | 524.9 | N/A | NA | NA |
| IMPAC Mortgage Holdings, Inc | IMH | 0933 - Real Estate Operations | 8 | 36.00\% | 168.9 | N/A | NA | NA |
| American Railcar Industries, I | ARII | 1112 - Railroads | 35.89 | 36.00\% | 683.4 | 4.46\% | 1.72\% | 0.89 |
| New Home Company Inc | NWHN | 0215 - Construction Services | 11.75 | 37.90\% | 243.8 | N/A | NA | NA |
| Sorl Auto Parts, Inc. | SORL | 0415 - Auto \& Truck Parts | 5.76 | 38.80\% | 115.1 | N/A | 8.52\% | 5.29 |
| Lee Enterprises, Incorporated | LEE | 0927 - Printing \& Publishing | 2.3 | 39.20\% | 136.1 | N/A | NA | NA |
| Pacific Health Care Organizati | PFHO | 0806 - Healthcare Facilities | 16.5 | 40.00\% | 13.2 | N/A | 5.08\% | 4.84 |
| EACO Corp | EACO | 1024 - Electronic Instruments \& Controls | 9.19 | 40.10\% | 44.7 | N/A | NA | 2.36 |
| SandRidge Energy Inc. | SD | 0609-Oil \& Gas Operations | 16.1 | 40.80\% | 573.9 | N/A | NA | \#DIV/0! |
| Gladstone Investment Corporati | GAIN | 0721 - Misc. Financial Services | 10.29 | 40.90\% | 332.7 | 3.07\% | NA | NA |
| Hibbett Sports, Inc. | HIBB | 0963 - Retail (Specialty Non-Apparel) | 24.4 | 41.20\% | 465.8 | N/A | 2.28\% | 3.22 |
| 1-800-Flowers.Com Inc | FLWS | 0963 - Retail (Specialty Non-Apparel) | 10.8 | 41.40\% | 691.5 | N/A | 23.42\% | 19.52 |
| China Automotive Systems, Inc. | CAAS | 0415 - Auto \& Truck Parts | 4.39 | 41.70\% | 144 | N/A | 8.21\% | 4.02 |
| Container Store Group Inc | TCS | 0951 - Retail (Department \& Discount) | 4.67 | 42.30\% | 234.7 | N/A | NA | NA |
| IEH Corporation | IEHC | 1024 - Electronic Instruments \& Controls | 8.35 | 42.70\% | 19 | N/A | NA | NA |
| Kewaunee Scientific Corporatio | KEQU | 0209 - Construction - Supplies and Fixtures | 26.3 | 43.50\% | 75.5 | 2.36\% | NA | NA |
| PC Connection, Inc. | CNXN | 0948 - Retail (Catalog \& Mail Order) | 24.58 | 44.60\% | 657.5 | N/A | 9.91\% | 7.13 |


| Company | Ticker | Industry | PriceMulti-Factor <br> Score |  | Market Cap | Dividend <br> Yield | Projected Return | Return to <br> Risk <br> Rank |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| MarineMax Inc | HZO | 0963 - Retail (Specialty Non-Apparel) | 21.2 | 46.20\% | 549.9 | N/A | 31.89\% | 31.58 |
| Strattec Security Corp. | STRT | 0415 - Auto \& Truck Parts | 35.4 | 46.70\% | 130.5 | 1.58\% | 6.93\% | 4.88 |
| Acme United Corporation | ACU | 0521 - Personal \& Household Products | 23.99 | 46.80\% | 83.8 | 1.75\% | 9.58\% | 15.70 |
| Covenant Transportation Group, | CVTI | 1115 - Trucking | 26 | 48.00\% | 478.5 | N/A | NA | NA |
| Kforce Inc. | KFRC | 0909 - Business Services | 24.3 | 48.10\% | 647.1 | 1.98\% | NA | NA |
| Evolving Systems Inc | EVOL | 1036 - Software \& Programming | 5.55 | 48.80\% | 68.3 | N/A | 3.77\% | 8.57 |
| Continental Materials Corporat | CUO | 0218 - Misc. Capital Goods | 18.9 | 48.90\% | 31.4 | N/A | NA | NA |
| SigmaTron International | SGMA | 1033 - Semiconductors | 7.97 | 48.90\% | 33.1 | N/A | 13.21\% | 28.10 |
| Civista Bancshares Inc | CIVB | 0727 - Regional Banks | 21.12 | 49.10\% | 210.7 | 1.14\% | 9.58\% | 19.17 |
| Tsakos Energy Navigation Ltd. | TNP | 1118 - Water Transportation | 3.21 | 50.30\% | 273.4 | 6.23\% | NA | NA |
| Townsquare Media Inc | TSQ | 0921 - Motion Pictures | 6.65 | 50.90\% | 123.8 | N/A | NA | NA |
| Lydall, Inc. | LDL | 0218 - Misc. Capital Goods | 44.15 | 51.80\% | 766.4 | N/A | 20.21\% | 14.33 |
| Beazer Homes USA, Inc. | BZH | 0215 - Construction Services | 15.25 | 52.20\% | 520.7 | N/A | NA | NA |
| CPI Aerostructures, Inc. | CVU | 0203 - Aerospace and Defense | 8.05 | 52.60\% | 70.9 | N/A | NA | NA |
| Malibu Boats Inc | MBUU | 0430-Recreational Products | 33.4 | 52.90\% | 611.2 | N/A | NA | NA |
| Peoples Bancorp Inc. | PEBO | 0727-Regional Banks | 33.91 | 54.10\% | 619.2 | 2.15\% | 12.18\% | 16.92 |
| GP Strategies Corp | GPX | 0909 - Business Services | 23.25 | 55.10\% | 382.7 | N/A | 2.56\% | 2.91 |
| Hallador Energy Co | HNRG | 0603 - Coal | 6.3 | 55.30\% | 188.4 | 2.54\% | 10.33\% | NA |
| Anworth Mortgage Asset Corpora | ANH | 0933-Real Estate Operations | 4.72 | 55.70\% | 464.1 | 12.71\% | 22.86\% | 285.78 |
| First Defiance Financial | FDEF | 0727-Regional Banks | 53.84 | 56.30\% | 533.3 | 1.75\% | NA | NA |
| T.A.T. Technologies Ltd. | TATT | 0203 - Aerospace and Defense | 9.401 | 57.10\% | 84.8 | 3.62\% | NA | NA |
| AMCON Distributing Co | DIT | 0524 - Tobacco | 87.55 | 57.20\% | 61.8 | 0.82\% | NA | NA |
| Barnes \& Noble, Inc. | BKS | 0963 - Retail (Specialty Non-Apparel) | 4.85 | 58.80\% | 353 | 12.37\% | NA | NA |
| Navigator Holdings Ltd | NVGS | 1118 - Water Transportation | 12.05 | 59.10\% | 674.7 | N/A | NA | NA |
| Olympic Steel, Inc. | ZEUS | 0127 - Misc. Fabricated Products | 21.83 | 61.60\% | 236.8 | 0.37\% | NA | NA |
| Barnes \& Noble Education Inc | BNED | 0963 - Retail (Specialty Non-Apparel) | 6.58 | 62.10\% | 304.9 | N/A | NA | \#DIV/0! |
| Northfield Bancorp Inc | NFBK | 0727-Regional Banks | 15.82 | 62.30\% | 750.8 | 2.02\% | 13.73\% | 35.21 |
| Eastman Kodak Company | KODK | 0930 - Printing Services | 5.4 | 62.60\% | 236.3 | N/A | NA | NA |
| Rocky Brands Inc | RCKY | 0418-Footwear | 15.95 | 64.30\% | 121 | 2.76\% | NA | NA |
| Rudolph Technologies Inc | RTEC | 1033 - Semiconductors | 24.4 | 67.60\% | 756.5 | N/A | NA | NA |
| Del Taco Restaurants Inc | TACO | 0942 - Restaurants | 12.04 | 69.70\% | 466.1 | N/A | NA | 1666.67 |
| MannKind Corporation | MNKD | 0803 - Biotechnology \& Drugs | 2.61 | 73.60\% | 294.1 | N/A | NA | NA |
| Capstone Turbine Corporation | CPST | 0218 - Misc. Capital Goods | 0.96 | 75.00\% | 40.7 | N/A | NA | NA |
| Sears Holdings Corp | SHLD | 0951 - Retail (Department \& Discount) | 2.15 | 75.80\% | 227.1 | N/A | NA | NA |
| Limelight Networks, Inc. | LLNW | 1036 - Software \& Programming | 4.06 | 79.50\% | 458.6 | N/A | NA | NA |
| Ballard Power Systems Inc. (US | BLDP | 1024 - Electronic Instruments \& Controls | 3.11 | 82.30\% | 552.6 | N/A | NA | NA |
| Obsidian Energy Ltd | OBE | 0609-Oil \& Gas Operations | 0.89 | 82.50\% | 452.2 | N/A | NA | NA |


|  |  |
| :--- | :--- |
| Company | Ticker Industry |
| Metropolitan Bank Holding Corp | MCB $\quad 0727$ - Regional Banks |


|  | Multi-Factor |
| :---: | :---: |
| Price | Score |
| 44.7 | $100.00 \%$ |


|  |  |  | Return to |
| :---: | :---: | :---: | :---: |
|  | Dividend | Projected | Risk |
| Market Cap | Yield | Return | Rank |
| 368.2 | N/A | NA | \#DIV/O! |


| Hawaiian Holdings, Inc. | HA | 1106 - Airline |
| :--- | :--- | :--- |
| Spirit Airlines Incorporated | SAVE | 1106 - Airline |
| Universal Insurance Holdings, | UVE | 0715 - Insurance (Property \& Casualty) |
| Signet Jewelers Ltd. | SIG | 0963 - Retail (Specialty Non-Apparel) |
| Meritage Homes Corp | MTH | 0215 - Construction Services |
| Lithia Motors Inc | LAD | 0963 - Retail (Specialty Non-Apparel) |
| Sanderson Farms, Inc. | SAFM | 0515 - Food Processing |
| M.D.C. Holdings, Inc. | MDC | 0215 - Construction Services |
| Customers Bancorp Inc | CUBI | 0727 - Regional Banks |
| Industrias Bachoco, S.A.B. de | IBA | 0512 - Fish/Livestock |
| Group 1 Automotive, Inc. | GPI | 0963 - Retail (Specialty Non-Apparel) |
| Employers Holdings, Inc. | EIG | 0706 - Insurance (Accident \& Health) |
| Greenbrier Companies Inc | GBX | 1112 - Railroads |
| Methode Electronics Inc. | MEI | 1024 - Electronic Instruments \& Controls |
| Sturm Ruger \& Company Inc | RGR | 0430 - Recreational Products |
| Marcus \& Millichap Inc | MMI | 0933 - Real Estate Operations |
| American Equity Investment Lif | AEL | 0709 - Insurance (Life) |
| Minerals Technologies Inc | MTX | 0103 - Chemical Manufacturing |
| Deluxe Corporation | DLX | 1018 - Computer Services |
| Tutor Perini Corp | TPC | 0215 - Construction Services |
| Steelcase Inc. | SCS | 0421 - Furniture \& Fixtures |
| United Natural Foods, Inc. | UNFI | 0515 - Food Processing |
| ePlus Inc. | PLUS | 1036 - Software \& Programming |
| KapStone Paper and Packaging C | KS | 0133 - Paper \& Paper Products |
| Winnebago Industries, Inc. | WGO | 0221 - Mobile Homes \& RVs |
| Ship Finance International Lim | SFL | 1118 - Water Transportation |
| Mobile Mini Inc | MINI | 1109 - Misc. Transportation |
| ACCO Brands Corporation | ACCO | 0518 - Office Supplies |
| LCI Industries | LCII | 0221 - Mobile Homes \& RVs |
| Avis Budget Group Inc. | CAR | 0939 - Rental \& Leasing |
| Cheesecake Factory Inc | CAKE | 0942 - Restaurants |
|  |  |  |


| 36.7 | $28.00 \%$ | 1928.3 | $\mathrm{~N} / \mathrm{A}$ | $13.11 \%$ | 9.57 |
| ---: | :---: | :---: | :---: | :---: | :---: |
| 39.25 | $31.20 \%$ | 2709.7 | $\mathrm{~N} / \mathrm{A}$ | $15.82 \%$ | 24.35 |
| 29.65 | $31.80 \%$ | 1002.3 | $1.89 \%$ | NA | NA |
| 48.96 | $32.90 \%$ | 2988.3 | $2.33 \%$ | $20.51 \%$ | 28.49 |
| 45 | $34.00 \%$ | 1814.7 | $\mathrm{~N} / \mathrm{A}$ | $14.44 \%$ | 12.45 |
| 116.57 | $35.40 \%$ | 2864.7 | $0.89 \%$ | $30.51 \%$ | 19.43 |
| 126.57 | $35.70 \%$ | 2775.3 | $0.76 \%$ | $6.36 \%$ | 12.99 |
| 29.48 | $36.20 \%$ | 1612.3 | $3.14 \%$ | $27.50 \%$ | 20.07 |
| 29.4 | $37.00 \%$ | 897.7 | $\mathrm{~N} / \mathrm{A}$ | $3.66 \%$ | 5.08 |
| 57.89 | $37.90 \%$ | 2876.8 | $1.43 \%$ | $4.39 \%$ | 9.14 |
| 77.13 | $39.20 \%$ | 1565.3 | $\mathrm{~N} / \mathrm{A}$ | NA | NA |
| 41 | $39.40 \%$ | 1310.2 | $1.32 \%$ | NA | NA |
| 46.45 | $40.50 \%$ | 1323.1 | $1.85 \%$ | NA | NA |
| 38.25 | $40.70 \%$ | 1447.2 | $0.94 \%$ | $17.01 \%$ | 20.50 |
| 49.55 | $41.30 \%$ | 874.9 | $3.15 \%$ | $6.07 \%$ | 202.44 |
| 30.21 | $44.10 \%$ | 1144.2 | $\mathrm{~N} / \mathrm{A}$ | $20.04 \%$ | 14.32 |
| 30.06 | $44.80 \%$ | 2690.6 | $0.80 \%$ | $3.86 \%$ | 1.71 |
| 67.5 | $45.00 \%$ | 2367.8 | $0.30 \%$ | $8.03 \%$ | 3.79 |
| 69.85 | $45.60 \%$ | 3392.6 | $1.72 \%$ | NA | NA |
| 22.4 | $46.10 \%$ | 1085.2 | $\mathrm{~N} / \mathrm{A}$ | NA | NA |
| 13.9 | $46.30 \%$ | 1649.1 | $3.62 \%$ | $19.85 \%$ | 17.26 |
| 44.63 | $47.30 \%$ | 2221.7 | $\mathrm{~N} / \mathrm{A}$ | $13.91 \%$ | 10.70 |
| 72.3 | $48.00 \%$ | 987.8 | $\mathrm{~N} / \mathrm{A}$ | $2.06 \%$ | 1.74 |
| 34.44 | $48.60 \%$ | 3345 | $1.16 \%$ | $5.26 \%$ | 1.94 |
| 44.45 | $49.10 \%$ | 1362.9 | $0.90 \%$ | NA | NA |
| 14.55 | $49.70 \%$ | 1466.7 | $11.68 \%$ | $7.67 \%$ | 5.94 |
| 41.15 | $49.90 \%$ | 1832.9 | $2.21 \%$ | $63.31 \%$ | 36.59 |
| 11.15 | $50.00 \%$ | 1198.7 | $\mathrm{~N} / \mathrm{A}$ | NA | NA |
| 114.7 | $50.20 \%$ | 2743.4 | $1.39 \%$ | $4.45 \%$ | 5.17 |
| 40.98 | $50.30 \%$ | 3287.8 | $\mathrm{~N} / \mathrm{A}$ | $31.60 \%$ | 14.11 |
| 45.14 | $50.80 \%$ | 2037.4 | $2.24 \%$ | $19.30 \%$ | 42.89 |
|  |  |  |  |  |  |



## Company

MakeMyTrip Limited
Bottomline Technologies
Athenex Inc

## Ticker Industry

MMYT 1018 - Computer Service
EPAY 1036-Software \& Programming
ATNX 0803 -Biotechnology \& Drugs

|  | Multi-Factor |
| :---: | :---: |
| Price | Score |
| 29.25 | 85.40\% |
| 35.44 | 86.70\% |
| 14.12 | 99.4 |


|  | Dividend | Projected | Risk |
| :---: | :---: | :---: | :---: |
| Market Cap | Yield | Return | Rank |
| 3007 | N/A | NA | 1428.57 |
| 1432.4 | N/A | NA | NA |
| 824.1 | N/A | NA | \#DIV/O! |

JetBlue Airways Corporation
Alaska Air Group, Inc.
Taro Pharmaceutical Industries United Therapeutics Corporatio Foot Locker, Inc.
Apollo Global Management LLC Penske Automotive Group, Inc. Aecom
AutoNation, Inc.
Thor Industries, Inc.
Credit Acceptance Corp.
Toll Brothers Inc
Michael Kors Holdings Ltd
SYNNEX Corporation
Gentex Corporation
PulteGroup, Inc.
Advanced Semiconductor Engnrng
Torchmark Corporation MEDNAX Inc
Louisiana-Pacific Corporation Universal Health Services, Inc
Williams-Sonoma, Inc
CarMax, Inc
Trinity Industries Inc
W. R. Berkley Corp

Snap-on Incorporated
ManpowerGroup Inc.
Harley-Davidson Inc
Spectrum Brands Holdings, Inc.

| JBLU | 1106 - Airline |
| :--- | :--- |
| ALK | 1106 - Airline |
| TARO | 0803 - Biotechnology \& Drugs |
| UTHR | 0803 - Biotechnology \& Drugs |
| FL | 0945 - Retail (Apparel) |
| APO | 0718 - Investment Services |
| PAG | 0963 - Retail (Specialty Non-Apparel) |
| ACM | 0215 - Construction Services |
| AN | 0963 - Retail (Specialty Non-Apparel) |
| THO | 0221 - Mobile Homes \& RVs |
| CACC | 0703 - Consumer Financial Services |
| TOL | 0215 - Construction Services |
| KORS | 0403 - Apparel/Accessories |
| SNX | 1006 - Computer Hardware |
| GNTX | 0415 - Auto \& Truck Parts |
| PHM | 0215 - Construction Services |
| ASX | 1033 - Semiconductors |
| TMK | 0709 - Insurance (Life) |
| MD | 0806 - Healthcare Facilities |
| LPX | 0209 - Construction - Supplies and Fixtures |
| UHS | 0806 - Healthcare Facilities |
| WSM | 0421 - Furniture \& Fixtures |
| KMX | 0963 - Retail (Specialty Non-Apparel) |
| TRN | 1112 - Railroads |
| WRB | 0715 - Insurance (Property \& Casualty) |
| SNA | 0406 - Appliances \& Tools |
| MAN | 0909 - Business Services |
| HOG | 0430 - Recreational Products |
| SPB | 0406 - Appliances \& Tools |


| 19.89 | $27.20 \%$ | 6358.4 | $\mathrm{~N} / \mathrm{A}$ | $35.59 \%$ | 57.41 |
| ---: | ---: | ---: | :---: | :---: | :---: |
| 64.72 | $31.30 \%$ | 7879.8 | $1.78 \%$ | $18.16 \%$ | 23.28 |
| 96.11 | $34.40 \%$ | 3978.6 | $\mathrm{~N} / \mathrm{A}$ | NA | NA |
| 128.71 | $34.50 \%$ | 5455.8 | $\mathrm{~N} / \mathrm{A}$ | NA | NA |
| 46.24 | $35.80 \%$ | 5560.9 | $2.53 \%$ | $9.99 \%$ | 12.64 |
| 32.33 | $36.30 \%$ | 6199.1 | $2.60 \%$ | $15.21 \%$ | 14.62 |
| 48.44 | $37.00 \%$ | 4138.3 | $2.44 \%$ | $14.22 \%$ | 9.81 |
| 34.57 | $38.50 \%$ | 5438 | $\mathrm{~N} / \mathrm{A}$ | NA | NA |
| 54.02 | $39.20 \%$ | 4807.6 | $\mathrm{~N} / \mathrm{A}$ | $10.10 \%$ | 7.95 |
| 127.57 | $39.80 \%$ | 6565.7 | $1.03 \%$ | $1.70 \%$ | 1.41 |
| 312.81 | $40.60 \%$ | 5897 | $\mathrm{~N} / \mathrm{A}$ | $12.83 \%$ | 20.05 |
| 44.53 | $43.90 \%$ | 6725.8 | $0.54 \%$ | $22.36 \%$ | 17.75 |
| 59.8 | $44.60 \%$ | 9129.3 | $\mathrm{~N} / \mathrm{A}$ | $6.57 \%$ | 28.58 |
| 112.93 | $44.70 \%$ | 4498.1 | $0.93 \%$ | $16.54 \%$ | 17.59 |
| 22.17 | $45.00 \%$ | 6228.8 | $1.62 \%$ | $15.55 \%$ | 12.44 |
| 28.71 | $45.10 \%$ | 8428.1 | $1.25 \%$ | $16.87 \%$ | 16.06 |
| 6.64 | $45.60 \%$ | 11562.1 | $3.52 \%$ | $13.89 \%$ | 16.53 |
| 82.64 | $46.00 \%$ | 9295.8 | $0.69 \%$ | $5.31 \%$ | 5.31 |
| 53.94 | $46.60 \%$ | 4922.5 | $\mathrm{~N} / \mathrm{A}$ | $17.52 \%$ | 62.58 |
| 27.45 | $46.70 \%$ | 3872.5 | $\mathrm{~N} / \mathrm{A}$ | NA | NA |
| 115.28 | $47.30 \%$ | 10905.8 | $0.35 \%$ | $8.76 \%$ | 10.30 |
| 51.81 | $48.00 \%$ | 4273.6 | $2.93 \%$ | $14.69 \%$ | 19.85 |
| 64.49 | $48.00 \%$ | 11635.8 | $\mathrm{~N} / \mathrm{A}$ | $20.65 \%$ | 14.05 |
| 31.9 | $48.70 \%$ | 4822.2 | $1.44 \%$ | NA | NA |
| 68.02 | $48.80 \%$ | 8252.8 | $0.76 \%$ | $16.30 \%$ | 19.41 |
| 158.81 | $50.00 \%$ | 8934.2 | $1.73 \%$ | $20.46 \%$ | 19.12 |
| 115.6 | $50.80 \%$ | 7536.7 | $1.55 \%$ | $11.77 \%$ | 8.92 |
| 47.83 | $51.20 \%$ | 8000.8 | $2.99 \%$ | $14.79 \%$ | 20.25 |
| 107.23 | $51.80 \%$ | 6396.5 | $1.57 \%$ | NA | NA |


| Company | Ticker | Industry | Multi-Factor |  |  | Dividend Yield | Projected Return | Return to |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Risk <br> Rank |  |
| Goodyear Tire \& Rubber Co | GT | 0436 - Tires | 29.99 | Score $52.20 \%$ | Market Cap 7574.6 |  |  |  |  |
| Arrow Electronics, Inc. | ARW | 1024 - Electronic Instruments \& Controls | 76.09 | 52.30\% | 6736.1 | N/A | 1.81\% | 1.66 |
| MasTec, Inc. | MTZ | 0215 - Construction Services | 49 | 52.40\% | 4080.1 | N/A | NA | NA |
| Nordstrom, Inc. | JWN | 0945 - Retail (Apparel) | 47.89 | 52.50\% | 7867.7 | 3.09\% | 8.83\% | 11.04 |
| Gaming and Leisure Properties | GLPI | 0933 - Real Estate Operations | 33.56 | 54.30\% | 7062.7 | 7.27\% | 47.67\% | 56.08 |
| Wyndham Worldwide Corporation | WYN | 0918 - Hotels \& Motels | 115.02 | 54.60\% | 11506.6 | 1.95\% | 1.04\% | 0.80 |
| Kimco Realty Corp | KIM | 0933 - Real Estate Operations | 14.18 | 55.20\% | 5963.4 | 7.51\% | 34.22\% | 58.99 |
| Primerica, Inc. | PRI | 0709 - Insurance (Life) | 96.3 | 55.50\% | 4192.5 | 0.77\% | 12.08\% | 11.18 |
| Evercore Inc | EVR | 0718 - Investment Services | 93.3 | 55.60\% | 3902.5 | 1.43\% | 15.18\% | 9.09 |
| H \& R Block Inc | HRB | 0924 - Personal Services | 24.92 | 56.20\% | 5266.4 | 3.69\% | 17.81\% | 42.40 |
| Open Text Corp (USA) | OTEX | 1036 - Software \& Programming | 34.43 | 56.60\% | 9119.9 | 1.48\% | 1.92\% | 5.47 |
| Broadridge Financial Solutions | BR | 1036 - Software \& Programming | 92.19 | 56.80\% | 10576 | 1.51\% | 7.99\% | 7.99 |
| Kohl's Corporation | KSS | 0951 - Retail (Department \& Discount) | 61.47 | 57.80\% | 10137.4 | 3.50\% | 8.67\% | 6.88 |
| Advance Auto Parts, Inc. | AAP | 0963 - Retail (Specialty Non-Apparel) | 109.14 | 57.90\% | 8101.4 | 0.22\% | 7.85\% | 7.27 |
| MKS Instruments, Inc. | MKSI | 1030 - Scientific \& Technical Instruments | 99.9 | 60.50\% | 5267.4 | 0.69\% | 23.89\% | 23.89 |
| WellCare Health Plans, Inc. | WCG | 0806 - Healthcare Facilities | 193.69 | 60.80\% | 8463.5 | N/A | 15.55\% | 17.87 |
| Ingredion Inc | INGR | 0515 - Food Processing | 127.99 | 61.10\% | 9151.2 | 1.52\% | NA | NA |
| Landstar System, Inc. | LSTR | 1115 - Trucking | 105.35 | 61.30\% | 4471.5 | 0.34\% | 11.95\% | 15.72 |
| Oshkosh Corp | OSK | 0412 - Auto \& Truck Manufacturers | 86.52 | 62.30\% | 6260.9 | 1.01\% | 10.99\% | 7.58 |
| CDK Global Inc | CDK | 1036 - Software \& Programming | 66.66 | 62.80\% | 9142.2 | 0.86\% | NA | NA |
| Paycom Software Inc | PAYC | 1036 - Software \& Programming | 83.35 | 63.40\% | 4907.4 | N/A | NA | NA |
| United States Steel Corporatio | X | 0121 - Iron \& Steel | 34.24 | 63.40\% | 5941.1 | 0.58\% | NA | NA |
| Peabody Energy Corporation | BTU | 0603 - Coal | 38.21 | 63.90\% | 3799.8 | N/A | NA | \#DIV/0! |
| WABCO Holdings Inc. | WBC | 0415 - Auto \& Truck Parts | 140.47 | 64.50\% | 7510.7 | N/A | 9.09\% | 5.51 |
| MDU Resources Group Inc | MDU | 1203 - Electric Utilities | 26.62 | 65.50\% | 4990 | 2.85\% | NA | NA |
| Commscope Holding Company Inc | COMM | 0915-Communications Services | 37.06 | 65.60\% | 7002.9 | N/A | NA | NA |
| BOK Financial Corporation | BOKF | 0727 - Regional Banks | 92.54 | 66.80\% | 5932.3 | 1.89\% | 5.27\% | 5.49 |
| Verisign, Inc. | VRSN | 1036 - Software \& Programming | 109.09 | 67.10\% | 10411 | N/A | 0.77\% | 0.82 |
| Hubbell Incorporated | HUBB | 1024 - Electronic Instruments \& Controls | 132.1 | 67.20\% | 7092.6 | 2.01\% | 7.94\% | 8.54 |
| HollyFrontier Corp | HFC | 0609-Oil \& Gas Operations | 44.5 | 67.70\% | 7863.8 | 2.97\% | 14.34\% | 13.66 |
| Hanesbrands Inc. | HBI | 0403-Apparel/Accessories | 19.26 | 68.40\% | 7134.9 | 3.12\% | NA | NA |
| Mosaic Co | MOS | 0103 - Chemical Manufacturing | 24.35 | 70.30\% | 8470.8 | 3.49\% | 15.89\% | 12.72 |
| Juniper Networks, Inc. | JNPR | 1003 - Communications Equipment | 25.44 | 70.40\% | 9378.4 | 0.79\% | NA | NA |
| Entegris Inc | ENTG | 0218 - Misc. Capital Goods | 30.8 | 70.50\% | 4192.4 | N/A | 32.24\% | 22.24 |
| Teradyne, Inc. | TER | 1033 - Semiconductors | 41.27 | 71.50\% | 7781.6 | 0.63\% | NA | NA |
| Blackbaud, Inc. | BLKB | 1036 - Software \& Programming | 93.58 | 71.80\% | 4530.5 | 0.51\% | 24.22\% | 35.11 |
| Cabot Corp | CBT | 0103 - Chemical Manufacturing | 62.15 | 72.10\% | 3830.6 | 2.00\% | NA | NA |

## Company

Xerox Corp
Medidata Solutions Inc
Haemonetics Corporation
Alkermes Plc
Roku Inc

## Ticker Industry

XRX 1018-Computer Services
MDSO 1036-Software \& Programming
HAE 0812 - Medical Equipment \& Supplies
ALKS 0803-Biotechnology \& Drugs
ROKU 0409 - Audio \& Video Equipment

|  | Multi-Factor |
| :---: | :---: |
| Price | Score |
| 29.61 | 74.20\% |
| 64.97 | 76.10\% |
| 68.7 | 88.30\% |
| 53.89 | 88.40\% |
| 42.46 | 100.00 |

Return to

|  | Dividend |  | Projected |
| :---: | :---: | :---: | :---: | | Risk |
| :---: |
| Market Cap |
| Yield |
| Return |$\quad$| Rank |
| :---: |

Nektar Therapeutics
LKQ Corporation
Micron Technology, Inc.
McKesson Corporation
Delta Air Lines, Inc.
Principal Financial Group Inc
United Continental Holdings In
Ford Motor Company
Viacom, Inc.
Southwest Airlines Co
Express Scripts Holding Co
Magna International Inc. (USA)
Norfolk Southern Corp.
Lear Corporation
Tyson Foods, Inc.
Synchrony Financial
AFLAC Incorporated
LyondellBasell Industries NV
Kroger Co
Cardinal Health Inc
Canadian Imperial Bank of Comm
Travelers Companies Inc
American Airlines Group Inc
CGI Group Inc
Laboratory Corp. of America Ho
Prudential Financial Inc
Alliance Data Systems Corporat

| NKTR | 0803 - Biotechnology \& Drugs |
| :--- | :--- |
| LKQ | 0415 - Auto \& Truck Parts |
| MU | 1033 - Semiconductors |
| MCK | 0803 - Biotechnology \& Drugs |
| DAL | 1106 - Airline |
| PFG | 0706 - Insurance (Accident \& Health) |
| UAL | 1106 - Airline |
| F | 0412 - Auto \& Truck Manufacturers |
| VIAB | 0921 - Motion Pictures |
| LUV | 1106 - Airline |
| ESRX | 0954 - Retail (Drugs) |
| MGA | 0415 - Auto \& Truck Parts |
| NSC | 1112 - Railroads |
| LEA | 0415 - Auto \& Truck Parts |
| TSN | 0515 - Food Processing |
| SYF | 0703 - Consumer Financial Services |
| AFL | 0706 - Insurance (Accident \& Health) |
| LYB | 0103 - Chemical Manufacturing |
| KR | 0957 - Retail (Grocery) |
| CAH | 0803 - Biotechnology \& Drugs |
| CM | 0724 - Money Center Banks |
| TRV | 0715 - Insurance (Property \& Casualty) |
| AAL | 1106 - Airline |
| GIB | 1018 - Computer Services |
| LH | 0806 - Healthcare Facilities |
| PRU | 0709 - Insurance (Life) |
| ADS | 0703 - Consumer Financial Services |


| 74.64 | $87.90 \%$ | 11755 | N/A | NA | NA |
| ---: | ---: | ---: | :---: | :---: | :---: |
| 38.92 | $54.00 \%$ | 12009.5 | N/A | $34.81 \%$ | 37.43 |
| 40.41 | $28.40 \%$ | 46252.6 | N/A | NA | NA |
| 148.93 | $29.90 \%$ | 31319.1 | $0.79 \%$ | $32.19 \%$ | 26.39 |
| 50.46 | $33.50 \%$ | 36525.6 | $1.61 \%$ | $27.86 \%$ | 23.82 |
| 61.39 | $35.00 \%$ | 17435 | $3.05 \%$ | $10.53 \%$ | 6.84 |
| 62.98 | $35.70 \%$ | 18773.5 | $\mathrm{~N} / \mathrm{A}$ | NA | NA |
| 10.53 | $37.40 \%$ | 41431.1 | $6.17 \%$ | $28.79 \%$ | 27.68 |
| 32.87 | $37.80 \%$ | 13468.8 | $2.43 \%$ | $20.24 \%$ | 15.22 |
| 55.5 | $38.50 \%$ | 33010.2 | $0.86 \%$ | $24.20 \%$ | 20.51 |
| 71.71 | $39.20 \%$ | 41543.5 | $\mathrm{~N} / \mathrm{A}$ | $36.19 \%$ | 39.76 |
| 53.12 | $39.60 \%$ | 19207.2 | $2.02 \%$ | $15.87 \%$ | 11.10 |
| 138.22 | $40.00 \%$ | 39170.9 | $1.77 \%$ | $32.17 \%$ | 25.74 |
| 186.63 | $40.30 \%$ | 12433.2 | $1.07 \%$ | $19.15 \%$ | 14.08 |
| 74.87 | $40.80 \%$ | 27155.9 | $1.30 \%$ | $17.51 \%$ | 79.60 |
| 35.03 | $42.10 \%$ | 27375.1 | $1.54 \%$ | NA | NA |
| 84.77 | $42.10 \%$ | 32729.7 | $2.01 \%$ | $10.65 \%$ | 11.21 |
| 106.99 | $44.10 \%$ | 41730 | $3.22 \%$ | $10.14 \%$ | 9.22 |
| 27.66 | $44.30 \%$ | 24299.1 | $1.75 \%$ | NA | NA |
| 66.72 | $44.80 \%$ | 20962 | $2.73 \%$ | $26.83 \%$ | 28.54 |
| 90.18 | $44.80 \%$ | 39907.7 | $4.47 \%$ | $9.88 \%$ | 8.98 |
| 137.08 | $46.00 \%$ | 36951.7 | $1.96 \%$ | $20.57 \%$ | 16.32 |
| 48.36 | $46.40 \%$ | 23255.1 | $0.83 \%$ | NA | NA |
| 55.09 | $46.80 \%$ | 13951.9 | $\mathrm{~N} / \mathrm{A}$ | $7.90 \%$ | 10.00 |
| 168.08 | $46.80 \%$ | 16948.1 | $\mathrm{~N} / \mathrm{A}$ | $7.01 \%$ | 7.88 |
| 106.04 | $49.30 \%$ | 44491.7 | $2.73 \%$ | NA | NA |
| 240.67 | $49.60 \%$ | 13292.8 | $0.65 \%$ | $17.08 \%$ | 11.09 |


| Company | Ticker | Industry | Multi-Factor |  |  | Dividend | Projected Return | Return to Risk Rank |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
|  |  |  | Price |  | Market Cap | Yield |  |  |
| Gap Inc | GPS | 0945 - Retail (Apparel) | 32.29 | 51.30\% | 12120.7 | 2.85\% | 9.86\% | 11.74 |
| Teck Resources Ltd (USA) | TECK | 0603-Coal | 27.7 | 51.90\% | 15289.2 | 0.43\% | NA | NA |
| WEC Energy Group Inc | WEC | 1203-Electric Utilities | 61.1 | 52.10\% | 18776.8 | 3.32\% | 7.87\% | 41.42 |
| AmerisourceBergen Corp. | ABC | 0803 - Biotechnology \& Drugs | 89.19 | 52.60\% | 20110.7 | 1.23\% | NA | NA |
| Celanese Corporation | CE | 0103 - Chemical Manufacturing | 100.21 | 52.90\% | 13257.1 | 1.54\% | 12.93\% | 9.95 |
| Barrick Gold Corp (USA) | ABX | 0118 - Gold \& Silver | 13.06 | 53.60\% | 15427.4 | 0.84\% | NA | 305.45 |
| Target Corporation | TGT | 0951 - Retail (Department \& Discount) | 72.45 | 54.60\% | 38653.5 | 3.34\% | 2.03\% | 2.81 |
| Archer Daniels Midland Co | ADM | 0515 - Food Processing | 41.49 | 55.60\% | 23125 | 2.99\% | NA | NA |
| Zimmer Biomet Holdings Inc | ZBH | 0812 - Medical Equipment \& Supplies | 116.39 | 56.10\% | 23391.7 | 0.82\% | 19.31\% | 17.72 |
| Davita Inc | DVA | 0806 - Healthcare Facilities | 72.97 | 56.20\% | 13181.1 | N/A | 12.86\% | 13.12 |
| Humana Inc | HUM | 0706 - Insurance (Accident \& Health) | 265.32 | 56.30\% | 37482.2 | 0.48\% | 19.01\% | 20.44 |
| HP Inc | HPQ | 1006 - Computer Hardware | 20.11 | 56.40\% | 32773 | 2.64\% | 0.71\% | 0.41 |
| PACCAR Inc | PCAR | 0412 - Auto \& Truck Manufacturers | 67.5 | 57.30\% | 23550.9 | 2.33\% | 10.80\% | 8.93 |
| Eaton Corporation PLC | ETN | 1024 - Electronic Instruments \& Controls | 80.77 | 57.90\% | 35520.1 | 1.49\% | NA | NA |
| L Brands Inc | LB | 0945 - Retail (Apparel) | 48.65 | 58.50\% | 13483.8 | 3.70\% | 18.04\% | 30.07 |
| Shire PLC (ADR) | SHPG | 0803 - Biotechnology \& Drugs | 127.43 | 58.60\% | 39064.1 | 0.71\% | 18.21\% | 13.39 |
| S\&P Global Inc | SPGI | 0909 - Business Services | 177.5 | 58.90\% | 44194.1 | 0.87\% | NA | NA |
| Edwards Lifesciences Corp | EW | 0812 - Medical Equipment \& Supplies | 126.27 | 59.40\% | 26194.3 | N/A | 12.03\% | 20.05 |
| AutoZone, Inc. | AZO | 0415 - Auto \& Truck Parts | 723.5 | 59.50\% | 19655.1 | N/A | 11.05\% | 14.93 |
| BB\&T Corporation | BBT | 0727 - Regional Banks | 52.42 | 59.60\% | 40290.2 | 2.29\% | 4.38\% | 4.30 |
| Fastenal Company | FAST | 0206 - Construction \& Agricultural Machinery | 53.48 | 60.00\% | 14987.4 | 2.39\% | 16.90\% | 17.98 |
| Capital One Financial Corp. | COF | 0727 - Regional Banks | 92.02 | 60.10\% | 44499.5 | 0.87\% | NA | NA |
| Carnival Corp | CCL | 0936 - Recreational Activities | 67.07 | 60.40\% | 47953.8 | 2.24\% | 18.83\% | 24.77 |
| KeyCorp | KEY | 0727 - Regional Banks | 20.39 | 61.80\% | 21594 | 1.72\% | 4.12\% | 4.20 |
| Marathon Petroleum Corp | MPC | 0609- Oil \& Gas Operations | 63.84 | 61.80\% | 30667.4 | 2.26\% | 9.55\% | 6.77 |
| M\&T Bank Corporation | MTB | 0727 - Regional Banks | 182.62 | 62.40\% | 26844.4 | 1.59\% | 5.59\% | 6.35 |
| Automatic Data Processing | ADP | 0909 - Business Services | 111.43 | 62.80\% | 48007.8 | 2.05\% | 14.44\% | 14.74 |
| Seagate Technology PLC | STX | 1021 - Computer Storage Devices | 47.82 | 62.90\% | 13725.3 | 5.27\% | 8.54\% | 4.64 |
| Kimberly Clark Corp | KMB | 0521 - Personal \& Household Products | 111.44 | 64.50\% | 39287.8 | 3.44\% | 18.59\% | 28.17 |
| Symantec Corporation | SYMC | 1036 - Software \& Programming | 25.91 | 65.00\% | 15865.3 | 1.45\% | NA | NA |
| State Street Corp | STT | 0718 - Investment Services | 100.01 | 65.20\% | 36542.3 | 1.48\% | 15.19\% | 11.69 |
| Deere \& Company | DE | 0206 - Construction \& Agricultural Machinery | 154.93 | 65.60\% | 49370.5 | 1.55\% | 10.59\% | 13.40 |
| W W Grainger Inc | GWW | 0406 - Appliances \& Tools | 267.34 | 66.20\% | 14735.9 | 1.85\% | 7.57\% | 9.47 |
| Phillips 66 | PSX | 0609-Oil \& Gas Operations | 92.6 | 66.20\% | 46843.1 | 2.80\% | 5.49\% | 4.99 |
| Msci Inc | MSCl | 1036 - Software \& Programming | 136.48 | 66.60\% | 12050.8 | 0.82\% | 11.07\% | 12.87 |
| Freeport-McMoRan Inc | FCX | 0124 - Metal Mining | 17.57 | 66.60\% | 24840.7 | N/A | NA | NA |
| Digital Realty Trust, Inc. | DLR | 0933 - Real Estate Operations | 102.21 | 68.60\% | 20330.6 | 3.54\% | NA | NA |


|  |  |  |
| :--- | :--- | :--- |
| Company | Ticker | Industry |
| Metlife Inc | MET | 0709 - Insurance (Life) |
| Interactive Brokers Group, Inc | IBKR | 0718 - Investment Services |
| Societe Generale SA (ADR) | SCGLY | 0724 - Money Center Banks |
| Motorola Solutions Inc | MSI | 1003-Communications Equipment |
| Teva Pharmaceutical Industries | TEVA | 0803 - Biotechnology \& Drugs |
| Emerson Electric Co. | EMR | 1030 - Scientific \& Technical Instruments |
| National-Oilwell Varco, Inc. | NOV | 0612 - Oil Well Services \& Equipment |

$\left.\begin{array}{rr} & \begin{array}{c}\text { Multi-Factor }\end{array} \\ \text { Price } & \text { Score }\end{array}\right\}$

|  | Dividend | Return to |  |
| :---: | :---: | :---: | :---: |
| Market Cap | Yield | Return | Risk |
| Rank |  |  |  |

Honda Motor Co Ltd (ADR)
Verizon Communications Inc. Comcast Corporation
AT\&T Inc.
CVS Health Corp
Nippon Telegraph \& Telephone C Charter Communications Inc
Gilead Sciences, Inc
Bank of Nova Scotia
Chubb Ltd
Prudential Public Limited Comp
Apple Inc.
Sony Corp (ADR)
ING Groep NV (ADR)
Wells Fargo \& Co
Walt Disney Co
Siemens AG (ADR)
Pfizer Inc.
Walgreens Boots Alliance Inc Anthem Inc
Twenty-First Century Fox Inc Allianz SE (ADR)
Priceline Group Inc
Goldman Sachs Group Inc
Bank of America Corp

HMC 0412 - Auto \& Truck Manufacturers VZ 0915 -Communications Services CMCSA 0915 - Communications Services
T 0915-Communications Services CVS 0954-Retail (Drugs)
NTTYY 0915 -Communications Services CHTR 0915-Communications Services
GILD 0803 - Biotechnology \& Drugs
BNS 0727-Regional Banks
CB 0715 - Insurance (Property \& Casualty)
PUK 0709 - Insurance (Life)
AAPL 1003-Communications Equipment
SNE 0409 - Audio \& Video Equipment
ING 0727 -Regional Banks
WFC 0727-Regional Banks
DIS 0906 - Broadcasting \& Cable TV
SIEGY 0218 - Misc. Capital Goods
PFE 0803 - Biotechnology \& Drugs
WBA 0954-Retail (Drugs)
ANTM 0706 - Insurance (Accident \& Health)
FOXA 0921 - Motion Pictures
AZSEY 0715 - Insurance (Property \& Casualty)
PCLN 0909 - Business Services
GS 0718 - Investment Services
BAC 0727-Regional Banks

| 34.61 | $32.90 \%$ | 64181.3 | $2.55 \%$ | $18.11 \%$ | 18.87 |
| ---: | ---: | ---: | :---: | :---: | :---: |
| 49.88 | $36.90 \%$ | 200055.8 | $4.61 \%$ | $36.48 \%$ | 57.00 |
| 38.57 | $38.40 \%$ | 178491.3 | $1.63 \%$ | $25.36 \%$ | 23.70 |
| 36.05 | $38.90 \%$ | 218364.2 | $5.38 \%$ | $17.26 \%$ | 44.27 |
| 69.39 | $43.00 \%$ | 71466.6 | $2.67 \%$ | $12.16 \%$ | 12.67 |
| 44.9 | $43.80 \%$ | 95796.3 | $1.54 \%$ | $11.61 \%$ | 580.71 |
| 349.43 | $44.60 \%$ | 83155.1 | $\mathrm{~N} / \mathrm{A}$ | NA | NA |
| 79.32 | $45.00 \%$ | 102149.5 | $2.50 \%$ | $11.80 \%$ | 10.08 |
| 60.79 | $45.40 \%$ | 72556.1 | $3.98 \%$ | $9.93 \%$ | 8.14 |
| 144.52 | $47.60 \%$ | 65172.1 | $1.91 \%$ | $11.06 \%$ | 11.06 |
| 49.26 | $48.60 \%$ | 64459.7 | $1.73 \%$ | $14.30 \%$ | 8.77 |
| 156.41 | $49.50 \%$ | 787233.1 | $1.57 \%$ | $9.57 \%$ | 7.72 |
| 47.05 | $50.60 \%$ | 61597.9 | $0.44 \%$ | NA | NA |
| 18.22 | $51.30 \%$ | 71829 | $5.56 \%$ | $19.70 \%$ | 15.63 |
| 56.13 | $51.40 \%$ | 272804.1 | $1.35 \%$ | NA | NA |
| 103.09 | $51.70 \%$ | 153070.1 | $1.57 \%$ | $17.36 \%$ | 14.12 |
| 66.29 | $52.30 \%$ | 114128.2 | $3.42 \%$ | $13.82 \%$ | 8.92 |
| 34.16 | $53.30 \%$ | 200458.6 | $3.63 \%$ | $10.31 \%$ | 10.96 |
| 68.46 | $53.50 \%$ | 67583.4 | $2.23 \%$ | $18.40 \%$ | 15.86 |
| 231.71 | $54.60 \%$ | 59201.3 | $1.12 \%$ | $7.81 \%$ | 9.08 |
| 35.73 | $55.10 \%$ | 63648.1 | $1.01 \%$ | $8.37 \%$ | 6.39 |
| 22.89 | $55.60 \%$ | 101801.6 | $\mathrm{~N} / \mathrm{A}$ | NA | NA |
| 1765 | $56.10 \%$ | 88603.5 | $\mathrm{~N} / \mathrm{A}$ | $22.51 \%$ | 17.59 |
| 249.3 | $56.30 \%$ | 92923.6 | $1.08 \%$ | $24.86 \%$ | 19.27 |
| 30.33 | $56.80 \%$ | 305944.4 | $1.32 \%$ | $37.20 \%$ | 27.97 |



|  |  |  |  |  |  |  | Return to |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Multi-Factor |  | Dividend | Projected | Risk |
| Company | Ticker Industry | Price | Score | Market Cap | Yield | Return | Rank |

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Please note that the data provided in this spreadsheet are only estimates based on our proprietary calculations and based on the data that is available to us. In some cases, the data provided to us is incomplete or erroneous. You should consider the stocks on this list to be in raw data form. They have not been independently analyzed by Dr. Wendee, Paul M. Wendee \& Associates, LLC, or by any of its associates. You must only use this list as a starting point in your own research.

