January 2018 Volume 7, Issue 1

Intrinsic Value Wealth Report

Editor: Dr. Paul M. Wendee

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INDICES

(Close as	s of 1/12/18)
DJIA	25803.19
S&P 500	2786.24
NASDAQ	7261.06
10-YR TRE	AS 2.551%
GOLD	\$1,326.80



Our Proprietary Award-Winning* Stock-Picking Model, *The Cassandra Stock Selection Model*, Was Established In 1994.

The Cassandra Model: "Quant Lite"

The Wall Street Journal ran a series of articles on the rise of the "quants" on Wall Street and how Wall Street is being run by the quants. There definitely does indeed seem to be a more recent trend in that direction, as Wall Street loves chasing fads! The Wall Street Journal series is entitled, The Quants: Machines and their masters are the undisputed new kings of Wall Street. Partly as a result of being enticed by the Wall Street Journal series to address this important topic, I have

given talks to several groups on quantitative investing. My most recent talk on quantitative investing was given at the San Diego Chapter of the American Association of Individual Investors on January 13, 2018. The title of this talk was, How to Construct Your Own Quantitative Investment *Model*. The following is an excerpt from an article I wrote on quantitative investing that was posted as a blog in the Intrinsic Value Wealth Report on May 28, 2017.

Economic and Investment Review

Report Date: January 15, 2018

Recent economic reports and data suggest that the U.S. economy may finally be getting on a solid footing. Fed Chair Janet Yellen said recently that she expects moderate economic growth going forward, and we agree with that assessment. The U.S. economy, as measured by Gross Domestic Product (GDP), grew at a seasonally inflation-adjusted rate of 3.2% in the third quarter due to rising stock prices; increasing business and

consumer confidence and spending; and a higher level of exports. So far, the economy is in its ninth year of what has been a very slow growth cycle, growing at only a 2.2% per year average growth rate. There is much hope that the economy is finally picking up steam in a sustained manner.

Business investment has been picking up, with an 8.6% increase in spending on equipment in the third quarter. After-tax corporate profits, without

Quantitative investing involves investment with the assistance of a computer and algorithms. Many quantitative investing models use only a computer; while others use both computers and humans. Wall Street has been hiring the best and the brightest quants it can find - even competing with Silicon Valley for the best talent. Many of these quants have PhD degrees in mathematics and computer science from the likes of MIT and Cal Tech.

(continued on page 6)

inventory valuation and capital consumption adjustments, rose 4.9% in the third quarter, which was 10% higher than in the third quarter of the previous year. Corporate profits had fallen 2% in the second quarter of last year. Consumers increased their spending 8.3% on durable goods in the third quarter; and consumer spending has shown growth in other areas. The latest jobs

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Intrinsic Value Wealth Report

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Focus List

The Cassandra Stock Selection Model *Focus List* spreadsheet and notes can be found at the end of this printed newsletter and in the <u>Supplemental Materials</u> section of the online newsletter.

Above, Space Ex launch on December 22, 2017, as seen from a parking lot in Laguna Niguel, CA. The photo was taken using my cell phone camera.

Cassandra Stock Selection Model Candidate List

The Cassandra Stock Selection Model spreadsheet and notes can be found at the end of this printed newsletter and in the <u>Supplemental</u> <u>Materials</u> section of the online newsletter.

A good way to think about this spreadsheet is that it is a list of pre-screened and ranked stocks that are in raw data form and can be "mined" by the user of the research.

Stock Market Valuation

Our <u>estimates</u> of the market valuations for two stock market indices, the Dow Jones Industrial Average (DJIA) and the Standard & Poor's 500 (S&P 500), can be found at the end of this printed newsletter and in the

Supplemental Materials

section of the online newsletter.

Stock Highlight: CVS Health Corp. (CVS)

CVS Health Corp. (CVS) is one of the premier healthcare firms in the United States. CVS fills over 1 billion prescriptions per year in almost 10,000 locations. It merged with Caremark ten years ago and now has announced plans to acquire Aetna Inc.

Our estimate of the fair value (intrinsic value) of this stock is \$120 per share. Given the current price of \$73 (as of 12/8/17), the stock is currently undervalued about 39% by our estimate. The company's fundamentals look attractive. The P/E ratio of 15.1 is below its 5-year average P/E ratio of 18.1. Its 5-year growth in earnings (EPS diluted continuing) has been 13.6% and its sales growth has been 10.6%. CVS's current margins are healthy at 2.8% for its net profit margin and 5.2% for its operating profit margin. 5-year average ROE has grown 12.6%. Its current ROE is 14.4%.

The company has agreed to buy Aetna Inc. The merger is expected to close in the second half of 2018, but still needs regulatory and shareholder approval to complete the deal. Some analysts are concerned that the costs of this merger may be a drag on earnings over the next few years. But CVS has been successful in the past with acquisitions, and it is expected that in the long run, this will be a good union for the company and Aetna both. We believe this merger will create an economic moat that will give it a competitive advantage in its market. But even if the merger does not go through, the prospects for the company are bright.

The Pharmacy Services Industry has been subject to a wave of mergers and acquisitions. Accordingly, the small mom-and-pop operators have all but disappeared. This has left only the mega players like CVS and Walgreens. Brick and mortar stores are facing competition from online services. And pharmacy benefits managers (PBMs) are becoming more important. Because of the rash of mergers and acquisitions, financial risk has increased in this industry. Competition is intense among the large players; and most of them are struggling with top line growth. The many changes in the healthcare space have created a great deal of uncertainty. The penetration of generic drugs and the rise in healthcare costs has added to the uncertainty. Nonetheless, the large players that can successfully consolidate with other companies; control their expenses;

and differentiate themselves from the competition, will likely do well in an environment where there is an increasing need for prescription drugs.

CVS is one of the strongest competitors in the pharmacy services industry. The industry is undergoing rapid transformation amid a wave of consolidations. CVS must be able to adapt to this changing environment, as do all of the pharmacy services providers. But CVS, with its record of successful acquisitions and strong operating results, is in a better position than most of its competition to come out on top. With CVS's leading position in the industry, we like this company for the long-haul. The 2.63% dividend yield is attractive as well. We have assigned this company a Multi-Factor Score (MFS) of 41.9.0%, which is at the top end of our buying range for stocks selected by the Cassandra Model. We believe these shares offer significant upside potential.



"The 2.63% dividend yield is attractive...We have assigned this company a Multi-Factor Score (MFS) of 41.9%."

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Convertible Securities

"Because of the convertibility feature, these 'hybrid' securities reflect movements in both stock prices and interest rates." Convertible securities include financial instruments such as convertible bonds, convertible preferred stocks, and warrants. Convertible securities can be converted into common stock at the holder's option. Because of the convertibility feature, these "hybrid" securities reflect movements in both stock prices and interest rates. To learn more about convertible securities, there are many excellent articles and books on the subject. One reference that we have found particularly helpful is: Knecht, L. and McCowin, M. (1989). Valuing Convertible Securities. In Fabozzi, F. (Ed), Advances & Innovations in the Bond and Mortgage Markets (pp. 97-116).

The Wealth Creation Pyramid

The Wealth Creation Pyramid is designed to show some of the major categories for building wealth. It is the result of many years of study of the wealth building process; experience working with clients who have built considerable wealth; and my own personal experience building wealth.

Newsletter subscribers should consult *The Wealth Creation Pyramid* as one of many useful investment tools while considering their investment plans. *The Wealth Creation Pyramid* can be found Chicago: Probus. Periodically, we choose a convertible security to highlight in this newsletter. The stocks underlying the convertibles we review are ranked by the Cassandra Model in the same manner as other stocks in our Cassandra Stock Selection Model Candidate List. You can find our highlighted convertible securities at the end of this printed newsletter and in the **Supplemental Materials**

section of the online newsletter.

at the end of this printed newsletter and in the **Supplemental Materials** section of the online newsletter.

Financial Planning Tip of the Month: The Six Essential Concepts of Investing – *An Unfair Competitive Advantage*

In the October 2017 issue of the Intrinsic Value Wealth Report, we introduced The Six **Essential Concepts of** Investing. The six essential concepts that we seek to understand and use in our search for extraordinary investment opportunities are as follows: (1) A Large Market Opportunity; (2) An **Unfair Competitive** Advantage; (3) A **Business Model That Can** Make The Extraordinary Investment Opportunity

Work; (4) The Right People (Management); (5) The Right Price (Valuation); and (6) The Recognition That *Luck* Plays a Significant Role. Each of the six essential concepts will be discussed in this column in this and future editions of the newsletter. In this issue, we discuss the concept of an unfair competitive advantage.

When I was in college in the 1970s, it was a bad thing to say that you had an unfair competitive advantage in something. This was especially bad if you were a business entity. Of course, most of those businesses that didn't have an unfair competitive advantage are not around today. We know now, and we probably knew back then, that businesses need to have a very strong competitive advantage in order to effectively compete in the marketplace and

(continued on next page)

"...businesses need to have a very strong competitive advantage in order to effectively compete in the marketplace and ultimately survive.""

Alternative Investments

Alternative Investments can provide very attractive returns, but also generally carry a much higher level of risk. Accordingly, they are placed higher on *The Intrinsic Value Wealth Creation Pyramid (TM)*. There are many different asset classes that are considered Alternative Investments. The following are some of the more common Alternative Investment asset classes:

Alternative Investment Asset Classes

- Real Estate
- Oil and Gas
- Private Equity

Potential Benefits of Alternative Investments

- May reduce the overall volatility of your investment portfolio
- May provide greater investment returns
- May provide greater diversification
- May provide greater investment flexibility

Please see <u>Book #4 – The</u> <u>Intrinsic Value Wealth</u> <u>Creation Pyramid</u> for a listing of some Alternative Investment sponsors. Also included in this listing are some other considerations that one should make before investing in these types of investments.

The Six Essential Concepts of Investing

(Continued from previous page) ultimately survive. It took academics such as Michael E. Porter at Harvard University to make this point clear. Porter's (1985) book on this subject, *Competitive Advantage*, is one of the most influential management books ever written.

Warren Buffett popularized the term "economic moat" to describe a situation in which a company has an enduring competitive advantage over its competitors. An enduring competitive advantage is one that persists over time and doesn't get eroded away by competition, which economic theory postulates should happen in a competitive market. Most businesses don't have enduring moats – but a few do. It is up to us as good investors and business analysts to find those businesses that have enduring economic moats.

Morningstar, the financial publication that started out many years ago analyzing mutual funds and has since expanded its coverage to stocks and other investments, incorporates the study of economic moats as a foundation of its fundamental research. Morningstar defines economic moats as having "structural advantages that protect them from (continued on next page)

Announcements

The next meeting of the San Diego Chapter of **Private Capital Networks/ArchAngels** is scheduled for January 30'

2018 from 2 pm to 5 pm at the offices of Mintz Levin in San Diego. **Private Capital**

Networks/ArchAngels is a group of angel investors that review earlier stage companies in which to make a possible investment. Dr. Wendee is the co-founder of the San Diego chapter.

Dr. Wendee spoke at the

San Diego Chapter of the American Association of Individual Investors (AAII) on January 13, 2018. The subject of his talk was *quantitative investing*.

Dr. Wendee has coauthored a book chapter entitled, "An Epilogue to Succession Planning: Understanding the Value of Your Enterprise," for a book on Succession Planning. The book is expected to be published in February 2018. Dr. Wendee was recently named a **Research Fellow** at the Center for Global Business and Information Technology Research at the University of Phoenix.

Supplemental Materials

The Intrinsic Value Wealth Report is published in two parts: (1) the main newsletter; and (2) a supplemental materials section. The Intrinsic Value Wealth Report is packed with useful investment information for investors. Because there is so much content in the newsletter, we publish it in two parts comprised of several PDF files to make it easier to access the material.

Be sure to review all of the supplemental material, as a great deal of the useful information in this newsletter is found at the end of this printed newsletter and in the **Supplemental Materials** section of the online newsletter.

The Cassandra Model: "Quant Lite"

(continued from page 1)

They often are not finance people at all. As you can imagine, the algorithms these quants write are quite elaborate and complex. But how good are they at picking stocks? Most of these models are too new for one to make an accurate assessment of how well they perform at this time. It will take years, and several market cycles, to come to any kind of a reasonable conclusion.

The Cassandra model that I developed in 1994 is a quant model. It has a twenty-four year history of performance and an excellent track record. It is a quant model algorithm that incorporates both human and computer input; and number crunching analysis. The proprietary algorithm that I developed for the Cassandra model looks at the health and financial strength of a company; assesses the growth prospects for the company; and tries to ensure that one is paying a reasonable price for the company. It could be considered a "growth at a reasonable price" model (a term believed to have been coined by legendary investor Peter Lynch). It is a quant model in every respect that is designed with a very sophisticated algorithm of its own; but it

was designed not to get carried away with factors and formulas that have nothing to do with a company being a company. It is a more reasoned approach to investing based on fundamentals that drive a company's performance and valuation. Accordingly, I have dubbed the process I use with the Cassandra Model Quant Lite because at the end of the day, you are investing in a business, not an objective function. (Note: an objective function is a term used in the mathematical modeling process known as linear programming).

The Six Essential Concepts of Investing

(continued from previous page)

competitors, just as physical moats protected castles from enemies" (Brilliant, H. and Collins, E. (2014). *Morningstar: Why Moats Matter*. Wiley).

Having an unfair competitive advantage doesn't mean that you need to do anything illegal or unethical, although that may work for a while until you get caught. To the contrary, competitive advantages can come from such legal actions as obtaining patent protection on a product or process. Competitive advantages can also come from other sources, such as building a good brand. Competitive advantages are not easy to establish; and are even harder to maintain in the long run – but it can be done and companies do it all the time.

The bottom line on this discussion is that having a competitive advantage is a good thing. Having an <u>unfair</u> competitive advantage is even a better thing!

Economic and Investment Review (continued from front page)

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report showed that hiring remained steady, which has driven the unemployment rate down to 4.1% for three months in a row to a 17-year low. However, wage growth has remained stubbornly low. Reflecting an improving global economic environment, Eurozone growth, while slowing somewhat, still registered a respectable 2.4% growth in GDP in the third quarter. There has been stronger consumer, business, and investor optimism, which have all increased since the election. Businesses in particular have been encouraged by the Trump Administration's pursuing a rollback in regulations; an expected overhaul of the tax code; and other pro-business and progrowth policy changes. The tax overhaul has now become a reality.

We are now more encouraged by the recent economic news, and believe the strong second and third quarter results represent a trend, and not just a short-term aberration. It should be noted, though, that in its nine years of expansion, the U.S. economy has had many false starts. In a recent poll of economists conducted by the Federal Reserve Bank of Philadelphia, the forecasters expect growth of 2.1% in 2017, and lowered their outlook for growth in the U.S. economy to 2.4% in 2018, 2.2% in 2019, and 2.0% in 2020. All of these targets are far below the 3.3% growth rate in the third quarter, indicating nonsustainability of the third quarter trend. But now, in the last few weeks, many economists have been revising their estimates for the economy upward. Inflation picked up somewhat this past summer, but still remains below the Fed's 2% target. Accordingly, the Fed raised interest rates at its December meeting for the third time this year, and the fifth time in the last two years. The fed funds rate was raised one-quarter of a point to a range of 1.25% and 1.5%. The Fed also signaled that it would likely stay on a similar course of gradual interest rate increases in 2018, reflecting their optimism for the economy. In outlining its expectations, the Fed suggested it might have three quarter-point increases in 2018; and two quarter-point increases in each of 2019 and 2020. The latest Fed hike seems to be an effort to simply keep the economy from overheating as it continues to expand. Jerome Powell, who will become the next Fed chairman, succeeding Janet Yellen, is likely to stick to the same monetary policy course as Yellen.

On a longer term basis, there are several trends which have been a drag on the economy; and which don't appear to be improving anytime soon. The first is U.S. worker productivity, which has been sluggish for more than a decade. Slow productivity growth can prevent wages from rising and can slow economic growth. The second disturbing trend is the labor force participation rate, which is currently around 63%, having declined from above 67% in early 2000. A low labor force participation rate holds the economy back from achieving its full potential. Going forward, other trends pose long term concerns as well. The first is a sharp increase in lending to the most highly leverage companies, not just in the U.S., but worldwide. Such lending has risen by more than half this past year. The risk of such excessive lending can be seen in the recent Toys "R" Us, Inc. bankruptcy filing. Toys "R" Us, Inc. had been significantly leveraged. The second major trend posing a possible risk to the economy is the unwinding of the Fed's \$4.2 trillion bond portfolio, which was bought to stabilize the economy after the 2008 financial crisis. Third, the U.S. savings

(continued on back page)

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Economic and Investment Review (continued)

As shown in our section

(continued from page 7)

on Stock Market rate fell to a 10-year low of Valuation. the markets 3.1% in the third quarter and remain, in our opinion. further fell to 2.9% in very overvalued (but they November, down from 6.3% have been this way for a two years ago. This could be very long time!). Despite due to a wealth effect the economy's recent resulting from low improvements, the longunemployment and rising term prospects are still housing and stock prices. somewhat uncertain. The Low savings rates can stock market is up significantly for the year, persist for long periods of time; but have been placing too much of a associated in the past with premium on the financial bubbles that economy's improvements, collapsed. And it is important in our opinion. It is wise to to note that due to in large remember that markets part to the low wage growth, don't rise uninterrupted consumer incomes have not forever. Accordingly, in risen sufficiently to sustain this overvalued market we solid economic growth. A would recommend caution fourth unsettling trend is the in making new level of national debt, which investments. We believe it may only get larger with the is important to maintain a tax overhaul and likely long-term view toward investing. This means that increases in government expenditures on defense andyou should continue building your investment social programs. The national debt of the U.S. was portfolios; but keep in 108.1% of GDP, according mind that because of the to estimates by the market's overvaluation, International Monetary Fund. the market overall is not in This puts the U.S. in fifth a bargain state. As place among large countries always, use the for its debt burden. The four Cassandra Model to nations with larger debt select individual securities burdens are Japan, Greece, that do offer growth and Italy, and Portugal. value opportunities in this market.

Please see <u>Book #6 –</u> <u>Simple and Effective</u> <u>Economic Forecasting</u>, for a link to charts and data on the economy.

DISCLAIMERS AND NOTICES:

* The Cassandra Stock Selection Model [™] picked the winning stock in the Wall Street Journal's 1999 Experts vs. Darts Stock-Picking Contest (January 12 – June 30, 1999).

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CASSANDRA STOCK SELECTION MODEL FOCUS LIST

			Initial	Initial	Current		Current			
			Recommend	Recommend	Price	Percent	Multi-Factor		Dividend	Yahoo
Company	Ticker	Industry	Price	Date	12/8/2017	Change *	Score	Market Cap	Yield	Finance
Apple Inc.	AAPL	1003 - Communications Equipment	96.64	2/16/2016	169.37	75.26%	49.50%	869341.7	1.42%	<u>AAPL</u>
Apollo Global Management LLC	APO	0718 - Investment Services	23.35	3/20/2017	31.90	36.62%	33.50%	5945.6	3.17%	<u>APO</u>
Berkshire Hathaway Inc.	BRK-B	Holding Company	162.76	4/19/2017	196.44	20.69%	55.40%	484046.8	N/A	BRK-B
Davita Inc.	DVA	0806 - Healthcare Facilities	63.95	5/17/2017	67.71	5.88%	52.30%	12306.8	N/A	DVA
Gilead Sciences, Inc.	GILD	0803 - Biotechnology & Drugs	64.12	6/16/2017	74.22	15.75%	29.60%	94967	2.74%	<u>GILD</u>
Verizon	VZ	0915 - Communications Services	48.91	8/4/2017	51.09	4.46%	38.50%	205685.4	4.52%	<u>VZ</u>
Alaska Air Group	ALK	1106 - Airline	74.75	9/22/2017	69.74	-6.70%	35.10%	8535.6	1.68%	<u>ALK</u>
Penske Automotive Group Inc.	PAG	0963 - Retail (Specialty Non-Apparel)	46.32	10/6/2017	48.24	4.15%	35.30%	4148.6	2.53%	PAG
Viacom, Inc.	VIAB	0921 - Motion Pictures	26.15	11/17/2017	29.29	12.01%	36.70%	12150.8	2.73%	VIAB
CVS Health Corp.	CVS	0954 - Retail (Drugs)	73.09	12/8/2017	73.09	0.00%	41.90%	72013.6	2.63%	<u>CVS</u>

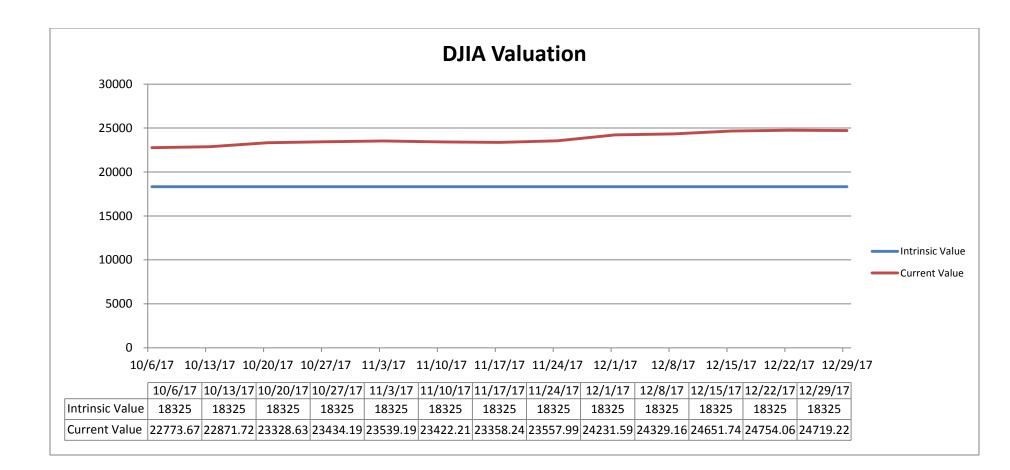
* Does not include dividends

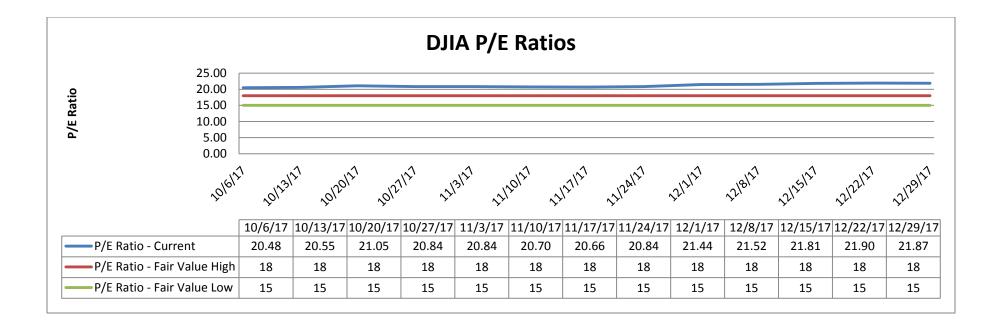
Note: Please click this link to see the *Cassandra Stock Selection Model* for additional information:

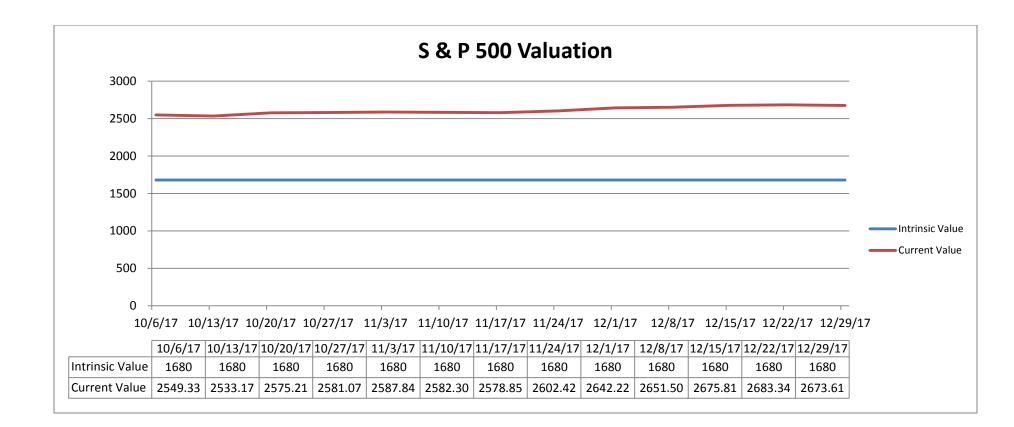
Cassandra Stock Selection Model

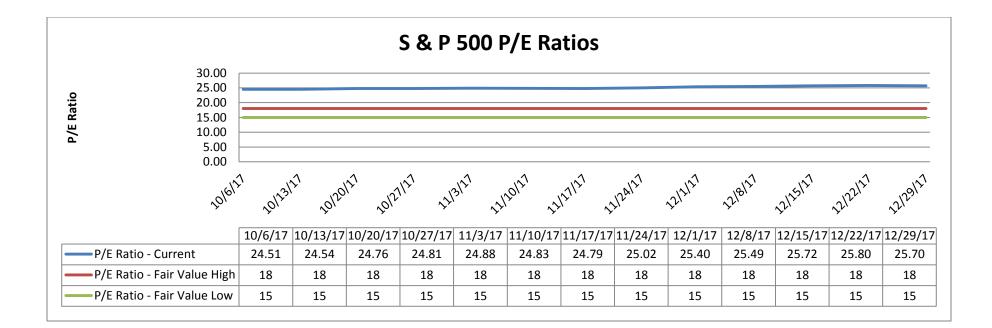
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Please note that the data provided in this spreadsheet are only estimates based on our proprietary calculations and based on the data that is available to us. In some cases, the data provided to us is incomplete or erroneous. You should consider the stocks on this list to be in raw data form. They have <u>not</u> been independently analyzed by Dr. Wendee, Paul M. Wendee & Associates, LLC, or by any of its associates. You must only use this list as a starting point in your own research.





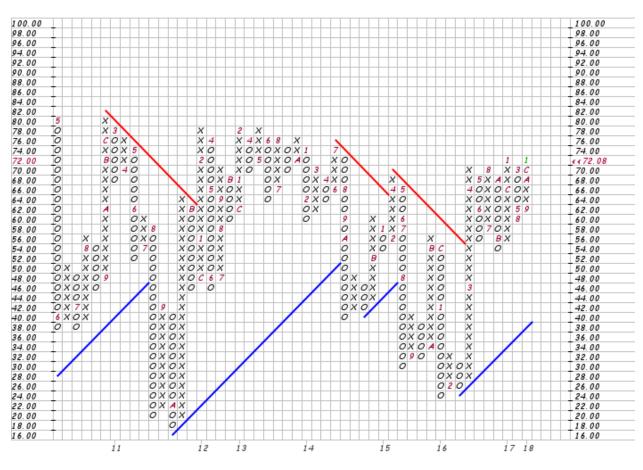




\$BPNYA NYSE Bullish Percent Index INDX 03-Jan-2018, 16:00 ET, daily, O: 71.853, H: 72.145, L: 71.853, C: 72.086, Chg: +0.317 (0.44%) Status Bull Confirmed on 28-Sep-2017

Scaling: User-Defined [Reversal: 3, Box Size:2.0]

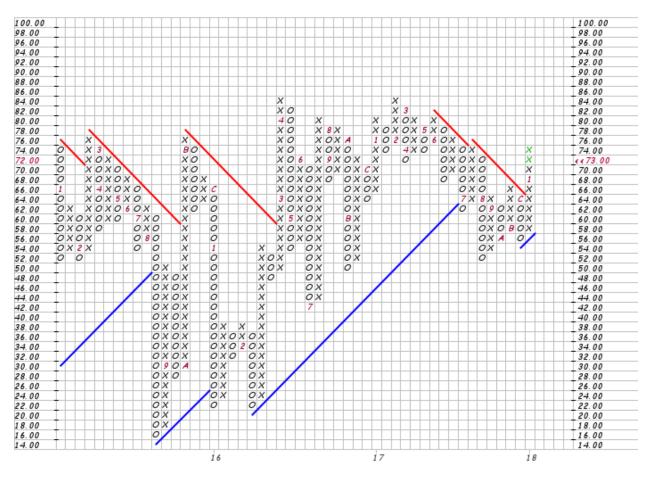
(c) StockCharts.com



\$BPNDX Nasdaq 100 Bullish Percent Index INDX 03-Jan-2018, 16:00 ET, daily, O: 71.00, H: 74.00, L: 71.00, C: 73.00, Chg: +2.00 (2.82%) **Status** Bull Confirmed on 14-Dec-2017

Scaling: User-Defined [Reversal: 3, Box Size:2.0]

(c) StockCharts.com



CASSANDRA STOCK SELECTION MODEL CONVERTIBLE LIST

				Initial	Initial			Stock		
				Convertible	Convertible	Recent	Convertible	Current	Current	
		Stock		Recommended	Recommended	Convertible	Current	Price	Multi-Factor	
Convertible Security	Common Stock	Ticker	Industry	Price	Date	Price	Yield	10/6/2017	Score	Market Cap
Meritage Homes 1.875s2032 cv deb	Meritage Homes Corp	MTH	0215-Construction Services	99.5	8/4/2017	99.88	1.90%	47.55	32.50%	1917.2
Toll Brothers 0.5s2032 cv deb	Toll Brothers Inc.	TOL	0215 - Construction Services	100	9/28/2017	97.75	0.50%	42.71	39.00%	6759.1
Micron Technology 3s2043 G cv deb	Micron Technology Inc.	MU	1033 - Semiconductors	145.5	10/6/2017	145.5	2.10%	39.67	38.00%	44195

Note: Please click this link to see the *Cassandra Stock Selection Model* for additional information:

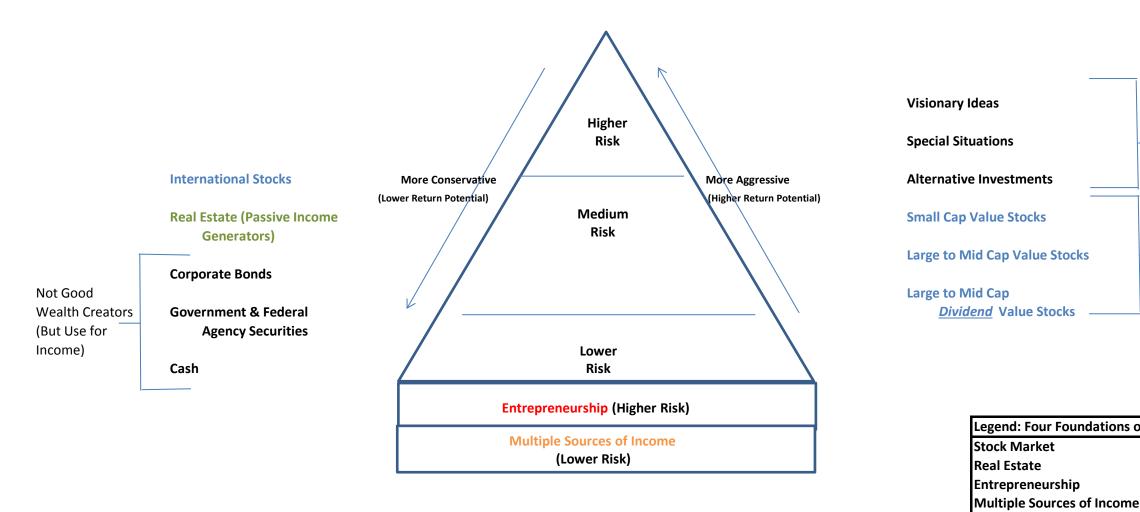
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Cassandra Stock Selection Model



INTRINSIC VALUE WEALTH CREATION PYRAMID[™]



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of Wealth C	Creation
	Blue
	Green
	Red
9	Orange

CASSANDRA STOCK SELECTION MODEL 12/8/2017

					.		
			Multi-Factor			Projected	Risk
Company	Ticker Industry	Price	Score	Market Cap	Yield	Return	Rank
China Modern Agricultural Info	CMCI 0512 - Fish/Livestock	0.29	20.50%	15.4	N/A	NA	185.19
Natural Health Trends Corp.	NHTC 0803 - Biotechnology & Drugs	17.37	20.70%	195.9	2.19%	11.55%	6.53
China YCT International Group	CYIG 0803 - Biotechnology & Drugs	0.4	21.10%	11.9	N/A	16.20%	6.16
Cemtrex Inc	CETX 0218 - Misc. Capital Goods	2.676	21.90%	26.9	0.75%	36.60%	20.80
Argan, Inc.	AGX 0215 - Construction Services	47.3	24.10%	686.3	1.48%	8.07%	8.49
Amira Nature Foods Ltd	ANFI 0515 - Food Processing	4.35	25.60%	177.1	N/A	18.09%	NA
Entravision Communication	EVC 0906 - Broadcasting & Cable TV	7.75	26.70%	666	1.86%	34.75%	21.19
China XD Plastics Co Ltd	CXDC 0109 - Containters & Packaging	4.775	27.30%	238.7	N/A	NA	NA
Francesca's Holdings Corp	FRAN 0945 - Retail (Apparel)	6.15	27.50%	225.6	N/A	18.80%	64.84
Fonar Corporation	FONR 0812 - Medical Equipment & Supplies	23.45	28.40%	156.7	N/A	NA	NA
Live Ventures Inc	LIVE 1018 - Computer Services	14.6	30.20%	30	N/A	NA	27.55
Roadrunner Transportation Syst	RRTS 1115 - Trucking	8.44	30.70%	329	N/A	NA	NA
Nautilus, Inc.	NLS 0430 - Recreational Products	13.35	31.90%	415.6	N/A	10.19%	4.81
Pacific Health Care Organizati	PFHO 0806 - Healthcare Facilities	14.49	32.80%	11.6	N/A	NA	NA
EACO Corp	EACO 1024 - Electronic Instruments & Controls	6.32	32.90%	34.9	N/A	0.48%	NA
Tower International Inc	TOWR 0415 - Auto & Truck Parts	30.65	34.20%	637.4	1.44%	NA	NA
Xinyuan Real Estate Co., Ltd.	XIN 0215 - Construction Services	5.46	35.00%	448.3	N/A	NA	NA
IMPAC Mortgage Holdings, Inc	IMH 0933 - Real Estate Operations	11.07	35.40%	236.3	N/A	NA	NA
Hibbett Sports, Inc.	HIBB 0963 - Retail (Specialty Non-Apparel)	20.15	37.30%	369.4	N/A	8.87%	9.34
Sorl Auto Parts, Inc.	SORL 0415 - Auto & Truck Parts	6.97	37.70%	134.6	N/A	1.45%	0.73
China Automotive Systems, Inc.	CAAS 0415 - Auto & Truck Parts	4.91	37.80%	155.7	N/A	5.28%	2.26
Plumas Bancorp	PLBC 0727 - Regional Banks	22.8	39.90%	111.9	N/A	NA	NA
Big 5 Sporting Goods Corporati	BGFV 0963 - Retail (Specialty Non-Apparel)	7.35	40.60%	156.4	8.16%	31.09%	NA
Teton Advisors, Inc.	TETAA 0718 - Investment Services	45	41.20%	37.6	0.22%	NA	#DIV/0!
IEH Corporation	IEHC 1024 - Electronic Instruments & Controls	8.89	41.60%	20.5	N/A	NA	NA
Evolving Systems Inc	EVOL 1036 - Software & Programming	4.65	43.20%	57.6	N/A	8.92%	22.87
Flexsteel Industries, Inc.	FLXS 0421 - Furniture & Fixtures	47.26	43.90%	393.2	1.69%	NA	NA
Beazer Homes USA, Inc.	BZH 0215 - Construction Services	19.96	44.00%	669.6	N/A	NA	NA
Continental Materials Corporat	CUO 0218 - Misc. Capital Goods	19.4	45.00%	32.6	N/A	NA	NA
Acme United Corporation	ACU 0521 - Personal & Household Products	24.75	45.10%	82.7	1.70%	5.66%	7.98
CSS Industries Inc	CSS 0927 - Printing & Publishing	27.31	45.50%	243.1	2.93%	4.29%	4.16
Kewaunee Scientific Corporatio	KEQU 0209 - Construction - Supplies and Fixtures	29	47.90%	78.7	2.00%	NA	NA
GP Strategies Corp	GPX 0909 - Business Services	22.85	49.00%	386.9	N/A	1.48%	1.79

								Return to
				Multi-Factor			Projected	Risk
Company		Industry	Price	Score	Market Cap	Yield	Return	Rank
Hallador Energy Co	HNRG	0603 - Coal	5	.82 49.80%	170.8	2.75%	13.55%	NA
Key Tronic Corporation	КТСС	1015 - Computer Peripherals	6.9	45 50.00%	75.2	N/A	NA	NA
Townsquare Media Inc	TSQ	0921 - Motion Pictures		7.8 50.30%	143.8	N/A	NA	NA
Autoweb Inc	AUTO	0903 - Advertising	9	.35 50.60%	125.5	N/A	NA	NA
Lee Enterprises, Incorporated	LEE	0927 - Printing & Publishing		2.3 50.70%	130.5	N/A	NA	NA
Strattec Security Corp.	STRT	0415 - Auto & Truck Parts		41 51.10%	156	1.37%	NA	NA
Tsakos Energy Navigation Ltd.	TNP	1118 - Water Transportation	3	.94 51.40%	327.4	5.08%	NA	NA
Boot Barn Holdings Inc	BOOT	0945 - Retail (Apparel)	1	5.3 52.30%	404	N/A	NA	#DIV/0!
Charter Financial Corp	CHFN	0730 - S&Ls/Savings Banks	18	.39 52.40%	285.6	1.17%	6.04%	14.04
Anworth Mortgage Asset Corpora	ANH	0933 - Real Estate Operations	5	.63 54.10%	552.4	10.66%	20.53%	89.27
SigmaTron International	SGMA	1033 - Semiconductors	10	45 54.40%	42.6	N/A	NA	NA
Mannatech, Inc.	MTEX	0803 - Biotechnology & Drugs	14	56.10%	40.1	1.69%	NA	NA
AMCON Distributing Co	DIT	0524 - Tobacco	9	1.6 56.60%	60.7	0.79%	1.50%	4.41
Olympic Steel, Inc.	ZEUS	0127 - Misc. Fabricated Products	2	0.7 56.60%	224.1	0.39%	NA	NA
Barnes & Noble Education Inc	BNED	0963 - Retail (Specialty Non-Apparel)	7	49 59.90%	370.3	N/A	NA	#DIV/0!
Aceto Corporation	ACET	0103 - Chemical Manufacturing	10	.52 61.50%	318.4	2.47%	NA	NA
Rocky Brands Inc	RCKY	0418 - Footwear	1	8.1 61.60%	132.5	2.43%	NA	NA
G Willi-Food International Ltd	WILC	0515 - Food Processing		6.5 65.90%	85.5	6.37%	NA	NA
Computer Task Group, Inc.	CTG	1036 - Software & Programming	5	.14 66.00%	79.6	1.17%	NA	NA
Lantronix Inc	LTRX	1003 - Communications Equipment		1.9 66.10%	35.9	N/A	NA	625.00
Lingo Media Corporation USA	LMDCI	F 0927 - Printing & Publishing	0	.13 68.60%	4.4	N/A	NA	#DIV/0!
Bazaarvoice Inc	BV	1036 - Software & Programming	5.4	75 70.60%	469.1	N/A	NA	NA
Gold Resource Corporation	GORO	0118 - Gold & Silver	3	.69 70.80%	212.8	0.54%	NA	NA
Global Partners LP	GLP	0609 - Oil & Gas Operations	1	5.9 72.10%	581.3	10.95%	NA	NA
Bristow Group Inc	BRS	0612 - Oil Well Services & Equipment	14	.21 72.60%	505.7	1.48%	NA	NA
Titan Machinery Inc.	TITN	0206 - Construction & Agricultural Machinery	21	.98 73.20%	495.9	N/A	NA	NA
Care.com Inc	CRCM	1018 - Computer Services	19	.23 73.50%	574.6	N/A	NA	NA
Amber Road Inc	AMBR	1036 - Software & Programming	7	.37 74.10%	198.3	N/A	NA	NA
Savara Inc	SVRA	0803 - Biotechnology & Drugs	14	.12 82.30%	411.8	N/A	NA	NA
Riot Blockchain Inc	RIOT	0803 - Biotechnology & Drugs		.86 86.20%	121.5	N/A	NA	NA
Intrepid Potash, Inc.	IPI	0130 - Non-Metallic Mining		86.40%	478.6	N/A	NA	NA
Digital Power Corporation	DPW	1024 - Electronic Instruments & Controls		3.3 88.90%	53.9	N/A	NA	NA
GlycoMimetics Inc	GLYC	0803 - Biotechnology & Drugs		.97 90.00%	487.9	N/A	NA	NA
, Adesto Technologies Corp	IOTS	1033 - Semiconductors		7 92.20%	157.5	N/A	NA	#DIV/0!
Sunesis Pharmaceuticals, Inc.	SNSS	0809 - Major Drugs	2	.48 95.60%	74.7	N/A	NA	NA
Ardelyx Inc	ARDX	0803 - Biotechnology & Drugs		6.1 97.60%	282.3	N/A	NA	NA
Marathon Patent Group Inc		0721 - Misc. Financial Services		.41 97.80%	46.3	N/A	NA	NA
					1010	,,,		

Company Collegium Pharmaceutical Inc	Ticker COLL	Industry 0803 - Biotechnology & Drugs	Price 17.7	Multi-Factor Score 99.40%	Market Cap 597.2	Dividend Yield N/A	Projected Return NA	Return to Risk Rank #DIV/0!
PC Connection, Inc.	CNXN	0948 - Retail (Catalog & Mail Order)	26.11	40.20%	714.6	N/A	4.75%	2.97
American Outdoor Brands Corp	AOBC	0430 - Recreational Products	13.51	26.30%	806.2	N/A	NA	26.59
Universal Insurance Holdings,	UVE	0715 - Insurance (Property & Casualty)	25.95	29.00%	885.2	2.16%	NA	NA
Signet Jewelers Ltd.	SIG	0963 - Retail (Specialty Non-Apparel)	53.22	30.10%	3105.1	2.14%	16.39%	17.25
Hawaiian Holdings, Inc.	HA	1106 - Airline	40.45	30.20%	2172.3	N/A	NA	NA
Embraer SA (ADR)	ERJ	0203 - Aerospace and Defense	19.95	31.20%	3631.9	1.35%	68.07%	212.72
Taro Pharmaceutical Industries	TARO	0803 - Biotechnology & Drugs	104.62	32.70%	4190.7	N/A	NA	NA
Lithia Motors Inc	LAD	0963 - Retail (Specialty Non-Apparel)	120.38	33.20%	3015.7	0.86%	23.12%	13.52
Meritage Homes Corp	MTH	0215 - Construction Services	51.5	33.50%	2058.6	N/A	7.18%	4.61
M.D.C. Holdings, Inc.	MDC	0215 - Construction Services	31.84	34.00%	1780.6	2.91%	21.20%	15.59
Spirit Airlines Incorporated	SAVE	1106 - Airline	43.64	34.50%	2975.4	N/A	1.48%	1.97
LGI Homes Inc	LGIH	0215 - Construction Services	71.64	35.20%	1518.7	N/A	NA	NA
Penske Automotive Group, Inc.	PAG	0963 - Retail (Specialty Non-Apparel)	48.24	35.30%	4148.6	2.53%	13.19%	9.10
Industrias Bachoco, S.A.B. de	IBA	0512 - Fish/Livestock	58.06	35.70%	2895.6	1.42%	1.53%	4.78
Bofl Holding, Inc.	BOFI	0727 - Regional Banks	27.42	36.60%	1735.3	N/A	9.29%	24.45
American Railcar Industries, I	ARII	1112 - Railroads	39.74	36.60%	756.9	4.03%	NA	NA
Caesarstone Ltd	CSTE	0209 - Construction - Supplies and Fixtures	23.5	38.40%	813.8	N/A	2.02%	0.96
Group 1 Automotive, Inc.	GPI	0963 - Retail (Specialty Non-Apparel)	81.08	38.50%	1676.9	1.18%	3.35%	2.00
Methode Electronics Inc.	MEI	1024 - Electronic Instruments & Controls	42.2	39.00%	1524	0.85%	8.39%	10.62
Employers Holdings, Inc.	EIG	0706 - Insurance (Accident & Health)	48.15	39.40%	1572.9	1.12%	NA	NA
Gentherm Inc	THRM	0415 - Auto & Truck Parts	33.4	40.70%	1227	N/A	30.04%	15.33
Sanderson Farms, Inc.	SAFM	0515 - Food Processing	170.12	40.70%	3838.3	0.56%	NA	NA
Greenbrier Companies Inc	GBX	1112 - Railroads	50.95	41.10%	1468	1.67%	NA	NA
Louisiana-Pacific Corporation	LPX	0209 - Construction - Supplies and Fixtures	27.07	41.70%	3892.8	N/A	NA	NA
Steelcase Inc.	SCS	0421 - Furniture & Fixtures	13.95	43.50%	1682.5	3.55%	19.41%	15.40
Fortress Investment Group LLC	FIG	0718 - Investment Services	7.85	43.60%	3042.8	3.44%	4.73%	2.54
Taylor Morrison Home Corp	тмнс	0215 - Construction Services	23.84	43.90%	2837.1	N/A	NA	NA
Eagle Bancorp, Inc.	EGBN	0727 - Regional Banks	56.1	44.30%	1929.3	N/A	NA	NA
Williams-Sonoma, Inc.	WSM	0421 - Furniture & Fixtures	53.24	44.70%	4553	2.85%	11.91%	13.69
Boise Cascade Co	BCC	0209 - Construction - Supplies and Fixtures	39.8	45.30%	1542.4	0.18%	NA	NA
Deluxe Corporation	DLX	1018 - Computer Services	72.55	45.60%	3449.8	1.65%	1.68%	1.24

Multi-Factor Dividend Projected Risk Price Yield Company **Ticker Industry** Score **Market Cap** Return Rank 14.7 45.80% 7.02 Ship Finance International Lim SFL 1118 - Water Transportation 1402.6 12.24% 10.39% Minerals Technologies Inc 0.29% MTX 0103 - Chemical Manufacturing 68.5 46.10% 2447.4 4.60% 2.03 ePlus Inc. PLUS 1036 - Software & Programming 75.3 46.30% 1074.9 N/A NA NA **MEDNAX** Inc MD 0806 - Healthcare Facilities 4765.2 N/A 14.40% 36.92 51.64 46.60% United Natural Foods, Inc. UNFI 0515 - Food Processing 49.75 46.80% 2507.6 N/A 8.82% 6.13 Dorman Products Inc. DORM 0415 - Auto & Truck Parts 65.56 47.80% 2189.3 N/A NA NA Neenah Paper, Inc. NP 0133 - Paper & Paper Products 88.7 47.90% 1499.4 1.62% 5.30% 4.17 TRTN 0518 - Office Supplies 48.60% 3044.3 3.68% NA Triton International Ltd 36.71 NA 0969 - Schools 93.95 4519 5.99 Grand Canyon Education Inc LOPE 48.90% N/A 8.15% Dave & Buster's Entertainment PLAY 0942 - Restaurants 55.18 50.10% 2258.9 N/A NA #DIV/0! **Cheesecake Factory Inc** CAKE 0942 - Restaurants 48.49 50.20% 2197.7 2.08% 15.50% 46.96 2.91% Old National Bancorp ONB 0727 - Regional Banks 17.85 51.30% 2412.3 NA NA **Five Below Inc** 0951 - Retail (Department & Discount) 3700.8 N/A FIVE 67.12 52.40% NA NA AEO 0945 - Retail (Apparel) 17.23 2963.8 2.90% 6.75 American Eagle Outfitters 54.00% 7.76% DSW Inc. DSW 0945 - Retail (Apparel) 22.2 54.50% 1723.2 3.60% 5.41% 6.36 45.075 NA Overstock.com Inc OSTK 0948 - Retail (Catalog & Mail Order) 54.80% 1142.3 N/A NA **Texas Pacific Land Trust** TPL 0721 - Misc. Financial Services 398.48 56.10% 3138.7 0.08% NA NA Store Capital Corp STOR 0933 - Real Estate Operations 25.81 56.30% 4873.9 4.49% NA #DIV/0! Jabil Inc JBL 1033 - Semiconductors 27.88 60.10% 4896.5 1.15% NA NA 1728.7 Chicago Bridge & Iron Company CBI 0215 - Construction Services 17.89 60.60% 1.17% NA NA **Graham Holdings Co** GHC 0969 - Schools 563.5 61.50% 3139.6 0.90% NA NA **Axis Capital Holdings Limited** AXS 4141.3 3.02% NA 0715 - Insurance (Property & Casualty) 50.25 62.10% NA **AVX** Corporation AVX 1024 - Electronic Instruments & Controls 17.49 2946.1 2.52% NA 63.00% NA **Physicians Realty Trust** DOC 0933 - Real Estate Operations 18.02 63.60% 3212.9 5.05% NA NA 4103.6 #DIV/0! Floor & Decor Holdings Inc FND 0209 - Construction - Supplies and Fixtures 44.72 66.20% N/A NA NOW Inc DNOW 0612 - Oil Well Services & Equipment 10.03 68.70% 1075.9 N/A NA NA OII 0612 - Oil Well Services & Equipment 18.84 71.50% 1811.3 NA Oceaneering International 3.18% NA **Chesapeake Energy Corporation** СНК 0609 - Oil & Gas Operations 3.68 77.40% 3362.1 33.97% 11.17% 5.13 Wildhorse Resource Development WRD 0606 - Oil & Gas - Integrated 17.6 77.90% 1713.8 N/A NA #DIV/0! **Omeros Corporation** OMER 0803 - Biotechnology & Drugs 19.6 78.00% 967.3 N/A NA NA At Home Group Inc HOME 0421 - Furniture & Fixtures 29.33 79.30% 1777.7 N/A NA #DIV/0! PDCE 0606 - Oil & Gas - Integrated 44.47 85.30% 2834.8 N/A NA PDC Energy Inc NA ACADIA Pharmaceuticals Inc. ACAD 0803 - Biotechnology & Drugs 30.49 86.20% 3683 N/A NA NA Madrigal Pharmaceuticals Inc MDGL 0803 - Biotechnology & Drugs 81.57 1029.3 NA 90.10% N/A NA Halozyme Therapeutics, Inc. 90.10% 2692.1 N/A NA HALO 0803 - Biotechnology & Drugs 19.61 NA Cloudera Inc #DIV/0! CLDR 1036 - Software & Programming 16.84 97.20% 2260.9 N/A NA #DIV/0! Appian Corp APPN 1036 - Software & Programming 20.06 97.80% 1255.4 N/A NA

Company Hortonworks Inc Crypto Co Blackline Inc	HDP	Industry 1036 - Software & Programming 1036 - Software & Programming 1036 - Software & Programming	Price	19.24 415 34.67	Multi-Factor Score 97.80% 97.80% 99.40%	Market Cap 1353.5 2917.7 1815.4	Dividend Yield N/A N/A N/A	Projected Return NA NA NA	Return to Risk Rank #DIV/0! #DIV/0! #DIV/0!
AutoNation, Inc.	AN	0963 - Retail (Specialty Non-Apparel)		55.59	39.20%	5053.1	N/A	6.55%	5.12
Goodyear Tire & Rubber Co	GT	0436 - Tires		31.75	31.30%	7715	0.94%	8.93%	5.83
JetBlue Airways Corporation	JBLU	1106 - Airline		22.08	33.40%	7012.5	N/A	1.32%	1.94
Apollo Global Management LLC	APO	0718 - Investment Services		31.9	33.50%	5945.6	3.17%	27.22%	22.50
Foot Locker, Inc.	FL	0945 - Retail (Apparel)		44.97	34.60%	5359.2	2.60%	6.02%	7.43
Alaska Air Group, Inc.	ALK	1106 - Airline		69.74	35.10%	8535.6	1.68%	3.53%	3.43
Lear Corporation	LEA	0415 - Auto & Truck Parts	1	L77.07	36.40%	11886	1.02%	14.67%	10.05
Discovery Communications Inc.	DISCA	0921 - Motion Pictures		19.66	36.50%	7145.9	N/A	27.82%	17.95
Viacom, Inc.	VIAB	0921 - Motion Pictures		29.29	36.70%	12150.8	2.73%	23.44%	14.56
Hanesbrands Inc.	HBI	0403 - Apparel/Accessories		20.75	40.30%	7503.1	2.70%	20.81%	29.31
PulteGroup, Inc.	PHM	0215 - Construction Services		34.1	41.30%	9874.4	1.06%	9.60%	7.87
Thor Industries, Inc.	тно	0221 - Mobile Homes & RVs		151.1	41.40%	7982.7	0.87%	NA	NA
Pilgrim's Pride Corporation	PPC	0515 - Food Processing		37.15	41.40%	9271	N/A	NA	NA
Universal Health Services, Inc	UHS	0806 - Healthcare Facilities	1	L11.56	42.30%	10475.8	0.36%	5.73%	5.90
Advanced Semiconductor Engnrng	ASX	1033 - Semiconductors		6.39	42.80%	11115.7	3.58%	11.41%	18.11
Credit Acceptance Corp.	CACC	0703 - Consumer Financial Services	3	319.28	43.90%	6065.7	N/A	4.56%	8.61
CGI Group Inc	GIB	1018 - Computer Services		53.3	45.10%	13513.4	N/A	2.77%	3.15
CBRE Group Inc	CBG	0933 - Real Estate Operations		43.62	45.30%	14875.1	, N/A	13.96%	7.51
Toll Brothers Inc	TOL	0215 - Construction Services		47.87	45.60%	7438	, 0.17%	12.46%	7.94
Harley-Davidson Inc	HOG	0430 - Recreational Products		51.19	45.70%	8613.3	2.82%	10.46%	11.01
Teck Resources Ltd (USA)	TECK	0603 - Coal		23	45.80%	13236	0.51%	NA	NA
Arrow Electronics, Inc.	ARW	1024 - Electronic Instruments & Controls		77.88	46.20%	6840.2	N/A	4.54%	3.85
Trinity Industries Inc	TRN	1112 - Railroads		35.95	46.50%	5465.7	, 1.28%	NA	NA
W. R. Berkley Corp	WRB	0715 - Insurance (Property & Casualty)		70.4	47.20%	8509.8	0.75%	NA	NA
Snap-on Incorporated	SNA	0406 - Appliances & Tools	1	172.19	47.20%	9744.2	1.65%	14.84%	13.14
Kohl's Corporation	KSS	0951 - Retail (Department & Discount)		49.78	48.40%	8212.1	4.32%	11.10%	8.95
Whirlpool Corporation	WHR	0406 - Appliances & Tools		169.7	48.50%	12251.9	2.47%	11.15%	5.99
Ulta Beauty Inc	ULTA	0963 - Retail (Specialty Non-Apparel)		224.54	48.50%	13515.3	N/A	20.53%	36.66
CarMax, Inc	KMX	0963 - Retail (Specialty Non-Apparel)	-	67.48	48.60%	12210.6	N/A	14.01%	9.47

								Return to
				Multi-Factor		Dividend	Projected	Risk
Company	Ticker	Industry	Price	Score	Market Cap	Yield	Return	Rank
SYNNEX Corporation	SNX	1006 - Computer Hardware	131.	43 49.10%	5224.2	0.76%	7.86%	7.28
Wyndham Worldwide Corporation	WYN	0918 - Hotels & Motels	113.	05 49.60%	11426.6	1.98%	NA	NA
Siliconware Precision Industri	SPIL	1033 - Semiconductors	8.	31 50.60%	5192.9	N/A	NA	NA
Spectrum Brands Holdings, Inc.	SPB	0406 - Appliances & Tools	114.	47 51.20%	6667.3	1.43%	NA	NA
Gildan Activewear Inc (USA)	GIL	0403 - Apparel/Accessories	32.	11 51.70%	6934.7	1.12%	16.20%	21.60
LKQ Corporation	LKQ	0415 - Auto & Truck Parts	40.	22 51.80%	12284.5	N/A	23.89%	24.63
Juniper Networks, Inc.	JNPR	1003 - Communications Equipment	28.	38 52.10%	10808.4	1.41%	NA	NA
Davita Inc	DVA	0806 - Healthcare Facilities	67.	71 52.30%	12306.8	N/A	14.12%	15.02
Seagate Technology PLC	STX	1021 - Computer Storage Devices	40.	19 52.40%	11451.2	6.22%	28.78%	17.23
Henry Schein, Inc.	HSIC	0812 - Medical Equipment & Supplies	67	.9 52.40%	10605.4	N/A	11.81%	11.69
ManpowerGroup Inc.	MAN	0909 - Business Services	127.	96 53.00%	8321.3	1.40%	6.31%	4.38
Celanese Corporation	CE	0103 - Chemical Manufacturing	106.	54 54.00%	14357.1	1.54%	7.81%	5.96
Torchmark Corporation	ТМК	0709 - Insurance (Life)	89.	95 54.30%	10294.4	0.64%	0.16%	0.16
Kimco Realty Corp	KIM	0933 - Real Estate Operations	18.	29 54.70%	7729.9	5.82%	26.19%	40.30
Copart, Inc.	CPRT	1018 - Computer Services	43.	96 56.10%	10149.6	N/A	NA	NA
CA, Inc.	CA	1036 - Software & Programming	33.	48 57.60%	13883.1	3.05%	1.24%	1.70
Xerox Corp	XRX	1018 - Computer Services	29.	59 57.70%	7533.2	3.79%	NA	NA
CubeSmart	CUBE	1109 - Misc. Transportation	28.	55 58.20%	5151.5	3.56%	NA	NA
Ingredion Inc	INGR	0515 - Food Processing	139.	39 58.30%	9988.3	1.43%	NA	NA
WellCare Health Plans, Inc.	WCG	0806 - Healthcare Facilities	207.	95 59.10%	9308.1	N/A	16.85%	20.80
Veeva Systems Inc	VEEV	1036 - Software & Programming	56.	59.40%	7808.4	N/A	NA	NA
Commscope Holding Company Inc	COMM	10915 - Communications Services	37.	91 60.60%	7136.4	N/A	NA	NA
WABCO Holdings Inc.	WBC	0415 - Auto & Truck Parts	144.	60.60%	7655.1	N/A	2.92%	1.74
USG Corporation	USG	0212 - Construction - Raw Materials	37.	61.10%	5286.9	N/A	NA	NA
Donaldson Company, Inc.	DCI	0415 - Auto & Truck Parts	48.	61.70%	6352.3	1.43%	6.26%	5.13
HollyFrontier Corp	HFC	0609 - Oil & Gas Operations	45.	62.20%	8034	2.89%	NA	NA
Verisign, Inc.	VRSN	1036 - Software & Programming	112.	62.70%	11120.7	N/A	NA	NA
Fluor Corporation (NEW)	FLR	0215 - Construction Services	50.	63.40%	6929.4	1.67%	0.63%	0.43
Agrium Inc. (USA)	AGU	0103 - Chemical Manufacturing	106.	13 63.90%	14636.9	3.30%	NA	NA
Regency Centers Corp	REG	0933 - Real Estate Operations	67.	64.10%	11474	3.06%	22.46%	38.73
Domino's Pizza, Inc.	DPZ	0942 - Restaurants	183.	91 65.00%	7850.7	0.91%	14.53%	37.26
Mosaic Co	MOS	0103 - Chemical Manufacturing	23.	65.30%	8379.6	3.60%	12.61%	9.70
United States Steel Corporatio	Х	0121 - Iron & Steel	33.	67.20%	5573.6	0.60%	NA	NA
Alcoa Corp	AA	0124 - Metal Mining	41	.4 68.60%	7511.9	N/A	NA	#DIV/0!
Take-Two Interactive Software	TTWO	1036 - Software & Programming	106.	31 70.10%	12151.2	N/A	NA	NA
Axalta Coating Systems Ltd	AXTA	0103 - Chemical Manufacturing	32.	41 78.30%	7871.7	N/A	NA	#DIV/0!
National-Oilwell Varco, Inc.	NOV	0612 - Oil Well Services & Equipment	32.	52 79.20%	12313	0.61%	NA	NA

								Return to
				Multi-Factor		Dividend	Projected	Risk
Company	Ticker	Industry	Price	Score	Market Cap	Yield	Return	Rank
Entergy Corporation	ETR	1203 - Electric Utilities	84.04	79.90%	15034.7	4.14%	NA	NA
CF Industries Holdings, Inc.	CF	0103 - Chemical Manufacturing	39.26	81.10%	8915.2	3.06%	NA	NA
Advanced Micro Devices, Inc.	AMD	1033 - Semiconductors	9.94	85.10%	9686.6	N/A	NA	NA
EXACT Sciences Corporation	EXAS	0803 - Biotechnology & Drugs	53.83	87.90%	6518.1	N/A	NA	NA
Neurocrine Biosciences, Inc.	NBIX	0803 - Biotechnology & Drugs	73.75	97.80%	6415.7	N/A	NA	NA
Micron Technology, Inc.	MU	1033 - Semiconductors	43.21	30.10%	49820.6	N/A	NA	NA
McKesson Corporation	MCK	0803 - Biotechnology & Drugs	152.57	31.00%	31273.3	0.73%	24.59%	20.32
Delta Air Lines, Inc.	DAL	1106 - Airline	53.46	32.40%	38079.9	1.71%	13.95%	10.73
United Continental Holdings In	UAL	1106 - Airline	63.55	33.50%	18820.9	N/A	NA	NA
Magna International Inc. (USA)	MGA	0415 - Auto & Truck Parts	56.16	36.80%	20120	1.91%	11.04%	7.41
Express Scripts Holding Co	ESRX	0954 - Retail (Drugs)	68.15	37.50%	38179.2	N/A	30.83%	35.85
Toshiba Corp (USA)	TOSYY	0409 - Audio & Video Equipment	15.89	38.20%	17011	N/A	NA	NA
Synchrony Financial	SYF	0703 - Consumer Financial Services	37.5	41.00%	29222	1.49%	NA	NA
AFLAC Incorporated	AFL	0706 - Insurance (Accident & Health)	88.16	41.00%	34573.6	1.95%	8.35%	8.27

Toshiba Corp (USA)	TOSY	′ 0409 - Audio & Video Equipment	15.89	38.20%	17011	N/A	NA	NA
Synchrony Financial	SYF	0703 - Consumer Financial Services	37.5	41.00%	29222	1.49%	NA	NA
AFLAC Incorporated	AFL	0706 - Insurance (Accident & Health)	88.16	41.00%	34573.6	1.95%	8.35%	8.27
Kroger Co	KR	0957 - Retail (Grocery)	26.68	42.10%	23599	1.74%	NA	NA
Ford Motor Company	F	0412 - Auto & Truck Manufacturers	12.61	43.50%	49773	4.76%	2.22%	1.74
Applied Materials, Inc.	AMAT	1033 - Semiconductors	51.43	43.50%	55777.3	0.78%	19.26%	10.70
Canadian Imperial Bank of Comm	CM	0724 - Money Center Banks	93	43.70%	41050.2	4.25%	7.93%	6.95
Capital One Financial Corp.	COF	0727 - Regional Banks	95.79	44.70%	46084.6	1.67%	2.96%	2.35
American Airlines Group Inc	AAL	1106 - Airline	51.02	45.30%	24346	0.78%	NA	NA
Travelers Companies Inc	TRV	0715 - Insurance (Property & Casualty)	133.75	45.50%	36732.7	2.04%	NA	NA
Prudential Financial Inc	PRU	0709 - Insurance (Life)	117.15	45.50%	50065	2.52%	NA	NA
Centene Corp	CNC	0806 - Healthcare Facilities	101.34	45.80%	17412	N/A	13.14%	18.77
Target Corporation	TGT	0951 - Retail (Department & Discount)	61.37	45.80%	33206.9	3.94%	2.31%	3.79
ArcelorMittal SA (ADR)	MT	0121 - Iron & Steel	31.31	46.00%	31579.7	N/A	NA	NA
Southwest Airlines Co	LUV	1106 - Airline	63.33	46.20%	37395.3	0.71%	7.56%	5.60
Tyson Foods, Inc.	TSN	0515 - Food Processing	83.62	46.30%	30445.2	1.08%	NA	NA
Corning Incorporated	GLW	0521 - Personal & Household Products	32.35	47.10%	27575.2	1.85%	9.26%	6.91
Telekomnks Indn Prsr Tbk Prshn	TLK	0915 - Communications Services	30.74	47.80%	31244.3	N/A	0.40%	0.68
Eaton Corporation PLC	ETN	1024 - Electronic Instruments & Controls	77.29	47.80%	34558.4	3.07%	19.60%	14.31
Cardinal Health Inc	CAH	0803 - Biotechnology & Drugs	58.89	48.10%	18440.1	3.07%	14.26%	16.58
Barrick Gold Corp (USA)	ABX	0118 - Gold & Silver	13.65	49.20%	15947.7	0.81%	NA	117.97

Multi-Factor Dividend Projected Risk Price Company **Ticker Industry** Score **Market Cap** Yield Return Rank 71.82 49.50% 42224.5 0.42% 11.93 **Cognizant Technology Solutions** CTSH 1036 - Software & Programming 12.89% Dollar General Corp. DG 0951 - Retail (Department & Discount) 93.38 50.20% 25514.2 1.10% 4.90% 5.27 Laboratory Corp. of America Ho LH 0806 - Healthcare Facilities 156.26 52.20% 15903.3 N/A 5.89% 6.70 SHPG 0803 - Biotechnology & Drugs 148 43030.1 N/A 13.48% 8.37 Shire PLC (ADR) 54.80% KeyCorp KEY 0727 - Regional Banks 19.89 55.20% 21228.4 1.81% 4.56% 4.30 35025.2 HP Inc HPQ 1006 - Computer Hardware 21.07 55.30% 2.43% NA NA 31258.4 Marathon Petroleum Corp MPC 0609 - Oil & Gas Operations 64.75 55.70% 2.29% 7.29% 4.56 0706 - Insurance (Accident & Health) 256.49 55.70% 36272.2 0.54% 15.30 Humana Inc HUM 13.31% VRSK 0712 - Insurance (Miscellaneous) 15718.2 N/A Verisk Analytics, Inc. 96.16 56.10% 4.95% 6.12 Bank of New York Mellon Corp ΒK 0727 - Regional Banks 54.67 56.30% 56017.7 1.35% 7.21% 5.91 **BB&T** Corporation BBT 0727 - Regional Banks 49.81 56.30% 39114.7 2.41% 3.14% 3.20 47357.4 2.17% Carnival Corp CCL 0936 - Recreational Activities 66.91 56.50% 18.36% 25.50 0515 - Food Processing 23102.6 3.04% Archer Daniels Midland Company ADM 41.51 56.70% 1.86% 1.74 MON 0103 - Chemical Manufacturing 117.3 56.70% 51943.6 1.84% 10.21% 9.82 Monsanto Company Cerner Corporation CERN 1036 - Software & Programming 70.42 57.20% 23249.1 N/A 18.71% 19.69 25874.5 Sirius XM Holdings Inc SIRI 0906 - Broadcasting & Cable TV 5.64 57.80% 0.71% 22.28% 20.07 **M&T** Bank Corporation MTB 0727 - Regional Banks 171.72 58.00% 25748.7 1.72% 6.21% 7.58 Norfolk Southern Corp. NSC 1112 - Railroads 140.82 59.30% 40355.6 1.72% 5.79% 4.29 Liberty Global PLC LBTYA 0906 - Broadcasting & Cable TV 30.77 60.00% 28733.5 N/A NA NA 19353.3 Align Technology, Inc. ALGN 0812 - Medical Equipment & Supplies 238.43 61.10% N/A 14.77% 10.05 Emerson Electric Co. 1030 - Scientific & Technical Instruments 66.55 62.70% 42218.9 2.89% 3.98% 3.23 EMR PSX 0609 - Oil & Gas Operations 49589.6 2.67% 16.49 Phillips 66 99.55 62.90% 20.12% 17.79 38769 2.81% 50.02% 83.36 **Kinder Morgan Inc** KMI 1206 - Natural Gas Utilities 62.90% Baxter International Inc BAX 0812 - Medical Equipment & Supplies 64.05 63.30% 34607.7 0.91% 15.41% 21.40 23449.2 3.15% 173.85 Digital Realty Trust, Inc. DLR 0933 - Real Estate Operations 114.81 64.20% NA Activision Blizzard, Inc. ATVI 1036 - Software & Programming 62.43 64.90% 46553 0.83% 0.24% 0.23 Zimmer Biomet Holdings Inc 0812 - Medical Equipment & Supplies 113.38 65.90% 23239.9 0.85% 13.76 ZBH 16.10% **Kimberly Clark Corp** KMB 0521 - Personal & Household Products 120.11 66.10% 42126.5 3.15% 13.60% 17.44 **Brookfield Asset Management In** BAM 0933 - Real Estate Operations 43.35 67.60% 42532.8 1.25% NA NA Markel Corporation MKL 0715 - Insurance (Property & Casualty) 1110.94 67.70% 15262.5 N/A NA NA 32008 **Fidelity National Information** FIS 0703 - Consumer Financial Services 95.85 69.30% 1.15% NA NA **Deere & Company** DE 0206 - Construction & Agricultural Machinery 151.58 70.00% 48551.2 1.58% NA NA CME Group Inc CME 0718 - Investment Services 152.82 70.20% 51748.1 1.69% 4.66% 6.47 42.34 23241.2 #DIV/0! Liberty Sirius XM Group LSXMA 0906 - Broadcasting & Cable TV 71.20% N/A NA Societe Generale SA (ADR) 10.35 71.50% 40918.2 N/A 13.98 SCGLY 0724 - Money Center Banks 17.47% 152.39 0.99% 0.94 Moody's Corporation MCO 0909 - Business Services 74.90% 28980.4 1.28% Sprint Corp S 0915 - Communications Services 5.44 75.20% 21841.9 N/A NA NA

Company Baker Hughes A GE Co Halliburton Company Newmont Mining Corp Liberty Media Formula One ServiceNow Inc Square Inc Autodesk, Inc.	TickerIndustryBHGE0606 - Oil & Gas - IntegratedHAL0612 - Oil Well Services & EquipmentNEM0118 - Gold & SilverFWON/ 0906 - Broadcasting & Cable TVNOW1036 - Software & ProgrammingSQ1036 - Software & ProgrammingADSK1036 - Software & Programming	Price 30.26 43.99 35.4 33.06 121.81 38.09 107.16	Multi-Factor Score 76.40% 81.60% 82.60% 82.60% 89.00% 93.90% 95.60%	Market Cap 34782.4 37920.6 19157.5 23241.2 20656.2 15049.2 24025.7	Dividend Yield 2.25% 1.64% 0.64% N/A N/A N/A N/A N/A	Projected Return NA NA NA NA NA NA	Return to Risk Rank NA NA #DIV/0! NA #DIV/0! NA
Gilead Sciences, Inc.	 GILD 0803 - Biotechnology & Drugs HMC 0412 - Auto & Truck Manufacturers VZ 0915 - Communications Services GM 0412 - Auto & Truck Manufacturers CVS 0954 - Retail (Drugs) GS 0718 - Investment Services AMGN 0803 - Biotechnology & Drugs 	74.22	29.60%	94967	2.74%	1.31%	1.14
Honda Motor Co Ltd (ADR)		33.29	35.60%	60596.1	2.57%	8.98%	8.24
Verizon Communications Inc.		51.09	38.50%	205685.4	4.52%	28.15%	49.38
General Motors Company		42.02	41.20%	59685.5	3.62%	NA	NA
CVS Health Corp		73.09	41.90%	72013.6	2.63%	11.28%	12.27
Goldman Sachs Group Inc		250.35	42.00%	93757.2	1.12%	10.44%	7.15
Amgen, Inc.		175.41	45.00%	126279.4	2.54%	7.47%	5.49
Prudential Public Limited Comp Nippon Telegraph & Telephone C Biogen Inc AT&T Inc. International Business Machine	PUK0709 - Insurance (Life)NTTYY0915 - Communications ServicesBIIB0803 - Biotechnology & DrugsT0915 - Communications ServicesIBM1018 - Computer Services	49.3 50.93 325.77 36.73 154.81	45.30% 45.40% 46.10% 46.60% 47.40%	62861.5 107415.2 67581.7 222047.6 142173.8	2.34% 1.67% 2.34% N/A 5.31% 3.75%	11.65% 7.07% 8.11% 13.07% 4.52%	7.11 NA 11.10 30.39 4.91
Walgreens Boots Alliance Inc	 WBA 0954 - Retail (Drugs) ING 0727 - Regional Banks CMCSA 0915 - Communications Services AAPL 1003 - Communications Equipment DIS 0906 - Broadcasting & Cable TV 	71.55	48.00%	68938.7	2.10%	14.82%	12.05
ING Groep NV (ADR)		18.55	48.00%	70140.6	4.11%	10.44%	8.42
Comcast Corporation		37.95	48.90%	177089.2	1.61%	8.69%	8.61
Apple Inc.		169.37	49.50%	869341.7	1.42%	3.47%	2.89
Walt Disney Co		104.23	50.00%	158975.5	1.50%	5.93%	4.30
Lowe's Companies, Inc.	 LOW 0960 - Retail (Home Improvement) SIEGY 0218 - Misc. Capital Goods BAC 0727 - Regional Banks INTC 1033 - Semiconductors AXP 0703 - Consumer Financial Services NKE 0418 - Footwear USB 0727 - Regional Banks 	85.6	50.30%	69648.1	1.71%	16.19%	14.20
Siemens AG (ADR)		67.79	50.60%	114343.3	3.21%	11.64%	8.26
Bank of America Corp		29.05	51.30%	300193.1	1.19%	20.41%	15.46
Intel Corporation		43.35	51.60%	201614.4	2.46%	8.89%	8.31
American Express Company		98.55	52.80%	85567.1	1.30%	6.50%	5.37
Nike Inc		61.3	52.90%	98870	1.14%	6.93%	10.83
U.S. Bancorp		55.36	53.10%	91106.1	2.02%	3.42%	3.98
U.S. Bancorp FedEx Corporation	FDX 1103 - Air Courier	240.73	53.10% 53.50%	64167.7	2.02% 0.50%	3.42% 11.48%	3.98 8.50

Multi-Factor Dividend Projected Risk Price Company **Ticker Industry** Score **Market Cap** Yield Return Rank 59.31 53.60% 292518.4 2.58% Wells Fargo & Co WFC 0727 - Regional Banks 5.38% 5.85 2.92% Cisco Systems, Inc. CSCO 1003 - Communications Equipment 37.61 54.90% 184891.5 4.76% 3.97 **Twenty-First Century Fox Inc** FOXA 0921 - Motion Pictures 33.3 55.00% 62992.1 0.54% 0.41% 0.28 PNC Financial Services Group I PNC 0727 - Regional Banks 143.8 68239.4 1.67% 3.79% 4.31 55.20% Medtronic PLC MDT 0812 - Medical Equipment & Supplies 81.07 55.40% 109051.3 2.20% 9.30% 9.20 Berkshire Hathaway Inc. BRK.A 0715 - Insurance (Property & Casualty) 294385.32 55.40% 484046.8 N/A NA NA ٧ Visa Inc 0909 - Business Services 112.6 55.50% 252745.1 0.59% 5.33% 5.44 Mastercard Inc 0703 - Consumer Financial Services 149.89 56.10% 158217.3 0.57% 10.48% MA 8.66 AZSEY 0715 - Insurance (Property & Casualty) 104393 Allianz SE (ADR) 23.41 56.20% N/A NA NA 1.99% **Boeing Co** ΒA 0203 - Aerospace and Defense 285.9 56.30% 167935.3 11.71% 9.52 Total SA (ADR) TOT 0609 - Oil & Gas Operations 55.68 57.10% 141421.7 4.78% 5.31% 6.48 116345.9 0.29% **NVIDIA** Corporation NVDA 1033 - Semiconductors 191.49 57.80% NA NA ORCL 1036 - Software & Programming 49.6 202497.6 1.21% Oracle Corporation 58.20% 4.82% 4.59 **Microsoft Corporation** MSFT 1036 - Software & Programming 84.16 58.30% 636376.6 1.85% 4.73% 4.73 Wal-Mart Stores Inc WMT 0957 - Retail (Grocery) 96.55 58.50% 286699.3 2.10% NA NA **Costco Wholesale Corporation** COST 0963 - Retail (Specialty Non-Apparel) 188.07 58.60% 81367.5 0.98% 5.37% 5.48 Pfizer Inc. PFE 0803 - Biotechnology & Drugs 35.74 59.30% 211605.1 3.53% 10.45% 10.56 Aetna Inc AET 0806 - Healthcare Facilities 182.73 59.60% 58316.5 0.82% NA NA Johnson & Johnson JNJ 0803 - Biotechnology & Drugs 140.59 59.90% 376139.7 2.33% 3.16% 3.95 UPS 119.56 103175.1 United Parcel Service, Inc. 1103 - Air Courier 60.20% 2.74% 15.82% 17.38 **Charter Communications Inc** CHTR 0915 - Communications Services 324.5 61.60% 90059 N/A NA NA McDonald's Corporation 0942 - Restaurants 140056.5 2.17% 9.66 MCD 173.15 61.60% 6.48% Procter & Gamble Co PG 0521 - Personal & Household Products 90.37 228579.9 3.01% 63.80% 17.44% 26.42 General Electric Company GE 0203 - Aerospace and Defense 17.71 64.40% 153582.6 5.36% 39.70% 36.76 SNY 108850.6 Sanofi SA (ADR) 0803 - Biotechnology & Drugs 43.24 65.80% N/A 37.13% 42.68 Mondelez International Inc MDLZ 0515 - Food Processing 42.65 66.00% 63780.5 1.34% 9.41% 9.50 0609 - Oil & Gas Operations **Exxon Mobil Corporation** XOM 82.66 66.10% 349773.1 3.68% 17.79% 21.69 Suncor Energy Inc. (USA) SU 0609 - Oil & Gas Operations 34.42 66.40% 56777.1 2.83% NA NA QUALCOMM, Inc. **QCOM 1003 - Communications Equipment** 64.24 66.60% 96159.8 3.42% 2.44% 1.75 RDS.A 0609 - Oil & Gas Operations Royal Dutch Shell plc (ADR) 63.46 68.20% 262235.2 4.44% 9.84% 9.46 195053.3 The Coca-Cola Co КΟ 0506 - Beverages (Non-Alcoholic) 45.31 68.30% 3.18% NA NA Abbott Laboratories ABT 0803 - Biotechnology & Drugs 54.64 69.40% 95193.5 1.93% 24.65% 15.70 HSBC Holdings plc (ADR) HSBC 0727 - Regional Banks 49.37 70.00% 194320.9 3.04% 18.56% 20.85 Metlife Inc 70.30% 56424.3 2.98% MET 0709 - Insurance (Life) 53.76 3.54% 2.41 **Chevron Corporation** 0606 - Oil & Gas - Integrated 119.92 71.50% 227222.1 3.60% NA CVX NA 0515 - Food Processing 96680.4 3.09% #DIV/0! Kraft Heinz Co KHC 78.48 71.80% NA Merck & Co., Inc. MRK 0803 - Biotechnology & Drugs 55.57 75.50% 149377.2 3.37% NA NA

							Return to		
				Multi-Factor			Dividend	Projected	Risk
Company	Ticker	Industry	Price		Score	Market Cap	Yield	Return	Rank
Schlumberger Limited.	SLB	0612 - Oil Well Services & Equipment		63.54	81.50%	85983.2	3.15%	NA	NA

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